

## A G E N D A



RCA - Purchasing

Austin City Council

Item ID:

5330

Meeting Date:

April 28, 2011

Department:

Purchasing

## Subject

Authorize award and execution of a 24-month requirements supply contract with LONE STAR PRODUCTS AND EQUIPMENT LLC, Houston, TX, or one of the other qualified bidders for IFB-BV WDJ0017, to provide computer consoles and mounting hardware in an estimated amount not to exceed \$550,000, with two 12-month extension options in an estimated amount not to exceed \$75,000 per extension option, for a total estimated contract amount not to exceed \$700,000.

## Amount and Source of Funding

Funding in the amount of \$50,500 is available in the Fiscal Year 2010-2011 General Fund Radio Maintenance Budget. Funding in the amount of \$397,000 is available in the Fiscal Year 2010-2011 Capital Budget of the Austin Police Department. Funding for the remaining original contract amount and the extension options is contingent upon available funding in future budgets.

## Fiscal Note

A fiscal note is attached.

Purchasing  
Language:

Best evaluated bid of three bids received.

Prior Council  
Action:



For More  
Information:

Wilbur Jones, Buyer I/972-4013

Boards and  
Commission  
Action:



MBE / WBE:

This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

Related Items:



## Additional Backup Information

This contract is for computer consoles and mounting hardware to safely hold in-car computers, video, and radio equipment in the vehicles used by the Austin Police Department (APD), Austin Fire Department, and Emergency Medical Services Department.

The majority of consoles to be purchased under this agreement are for Phase II of the Digital Video Vehicle (DVV) project which will provide new in-car digital video equipment for approximately 500 police vehicles. For the DVV project, computer and radio consoles currently installed in police vehicles will not accommodate the new in-car digital video equipment. Therefore, APD must convert to a different type of console and mounting configuration. The new configuration requires a reliable supply of consoles and mounting hardware that is compatible with the current in-car computer and radio systems.

In order to determine the best value to the City, evaluation criteria included the cost of selected line items as well as the overall discount from the Manufacturer Suggested Retail Price (MSRP).

This request allows the City Council to award a contract to any of the qualified best-value bidders. If the above-named bidder does not execute a contract with the City, staff will return to Council so that Council may select another best-value bidder.

MBE/WBE solicited: 3/4

MBE/WBE bid: 0/0

**BID TABULATION**

IFB-BV WDJ0017

Troy Products

Computer Consoles and Mounting Hardware

(11 line items)

**Vendor**

**Total Bid for Sample Items**

Lone Star Products and Equipment LLC  
Houston, TX

\$38,220.88

All America Sales Corporation  
South Houston, TX

\$44,205.00

APW Electronics  
Austin, TX

\$78,570.80

The expenditures for the first 12 months of this contract are estimated to be \$550,000. A complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Two hundred twenty-eight notices were sent, including 3 MBEs and 4 WBEs. Three bids were received, with no response from the MBE/WBEs.
- c. This is the first contract of its type; therefore, there is no pricing history available.

**APPROVAL JUSTIFICATION**

- a. Best evaluated bid.
- b. The Purchasing Office concurs with the Wireless Communications Services Division's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.