

A G E N D A



RCA - Purchasing

Austin City Council

Item ID:

6321

Meeting Date:

May 12, 2011

Department:

Purchasing

Subject

Authorize award and execution of an 11-month requirements supply contract through the TEXAS LOCAL GOVERNMENT PURCHASING COOPERATIVE (BUYBOARD) with ALL AMERICA SALES CORPORATION, HOUSTON, TX, for Tomar emergency light systems and accessories in an estimated amount not to exceed \$600,000, with two 12-month extension options in an estimated amount not to exceed \$600,000 per extension option, for a total estimated contract amount not exceed \$1,800,000.

Amount and Source of Funding

Funding in the amount \$272,727 is available in the Fiscal Year 2010-2011 Capital Budget of the Financial and Administrative Services Department, Communications and Technology Management. Funding for the remaining 6 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

A fiscal note is attached.

Purchasing
Language:

Cooperative Purchase.

Prior Council
Action:



For More
Information:

Wilbur Jones, Buyer I, 972-4013

Boards and
Commission
Action:



MBE / WBE:

This Cooperative Purchase is exempt from the MBE /WBE Ordinance. This exemption is in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

Related Items:



Additional Backup Information

This contract will provide a constant supply of Tomar lightbars, sirens, and replacement parts and accessories for the emergency vehicles used by the Austin Police Department, Austin Fire Department, Emergency Medical Services Department, and additional COA departments and Interlocal customers requiring lightbars for the safe operation of their vehicles.

All America Sales Corporation is under contract with BuyBoard to supply Tomar parts and accessories as a result of a competitive bidding process. Utilizing the BuyBoard contract provides volume discount pricing as well as the timeliest delivery of parts and equipment.

The Purchasing Office conducted a price analysis to determine if the prices offered via the BuyBoard contract provide the best value to the City. All America Sales Corporation prices via the BuyBoard contract represent a savings of 18% when compared to prices received through two open market quotes for the same items.