

A G E N D A



RCA - Purchasing	Austin City Council	Item ID:	6319
Meeting Date:	May 12, 2011		
Department:	Purchasing		
Subject			
Authorize award and execution of a 36-month requirements supply contract with LONGHORN INTERNATIONAL TRUCKS, LTD, Austin, TX or one of the other qualified bidders for IFB-BV No. SAP0117 to provide automotive after-market parts in an estimated amount not to exceed \$1,092,000, with three 12-month extension options in estimated amounts not to exceed \$518,400 for the first extension option, \$622,080 for the second extension option, and \$746,496 for the third extension option, for a total estimated contract amount not to exceed \$2,978,976.			
Amount and Source of Funding			
Funding in the amount of \$125,000 is available in the Fiscal Year 2010-2011 Operating Budget of the Financial and Administrative Services Department, Fleet Fund. Funding for the remaining 31 months of the original contract period and extension options is contingent upon available funding in future budgets.			
Fiscal Note			
There is no unanticipated fiscal impact. A fiscal note is not required.			
Purchasing Language:	Best evaluated bid of five bids received.		
Prior Council Action:			
For More Information:	Sharon Patterson, Senior Buyer, 972-4014		
Boards and Commission Action:			
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.		
Related Items:			
Additional Backup Information			
This contract will provide a reliable supply of after-market parts for medium and heavy-duty trucks and equipment owned and operated by the City. The parts will be purchased on an as-needed basis for general routine and preventative maintenance repairs. This contract is necessary to supply the fleet service centers with a reliable and continuous supply of after-market parts. The reliable supply of after-market parts is necessary to ensure the continuity of fleet services to City departments.			
In order to determine the best value to the City, evaluation criteria included cost of parts, delivery fee, and local economic impact.			
This request allows for the execution of a contract with a bidder, who provides the best value to the City, that Council selects. If this bidder does not execute a contract with the City, staff will return to Council so that Council may select another best-value bidder and authorize a contract with this bidder.			

BID TABULATION

IFB BEST-VALUE No. SAP0117

After-Market Parts for Medium and Heavy-Duty Trucks and Equipment
(24 sample line-items)

<u>Vendor</u>	<u>Total Bid</u>
Longhorn International Trucks, Ltd. Austin, TX	\$142,520.92
Vanguard Truck Center Buda, TX	\$157,791.95
Performance Industrial Buda, TX	\$161,983.19
Texan Waste Equipment San Antonio, TX	*
Inland Truck Parts Austin, TX	*

*Texan Waste Equipment and Inland Truck Parts withdrew its bids; therefore, they will not be considered for award.

The expenditures for the first 12 months of this contract are estimated to be \$300,000.

A complete copy of the bid tabulation is on file in the Purchasing Office and on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- Adequate competition.
- One hundred thirteen notices were sent, including two MBEs. Five bids were received, with no response from the MBEs. There were three "No Bid" responses.
- This is the first purchase of its type; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- Best evaluated bid.
- The Purchasing Office concurs with the Fleet Services Division's recommended award.
- Advertised in the Austin American-Statesman and on the Internet.