

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	7475	Agenda Number	47.
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Meeting Date:	July 28, 2011
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements supply contract with LONE STAR PRODUCTS AND EQUIPMENT LLC, Houston, TX, or one of the other qualified bidders for IFB-BV WDJ0025, to provide SoundOff signal parts and accessories in an estimated amount not to exceed \$750,000, with three 12-month extension options in an estimated amount not to exceed \$250,000 per extension option, for a total estimated contract amount not to exceed \$1,500,000.

Amount and Source of Funding

Funding in the amount of \$250,000 is available in Fiscal Year 2010-2011 Capital Budget of the Financial and Administrative Services Department, Communications and Technology Management. Funding for the remaining 24 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

A fiscal note is attached.

Purchasing Language:	Best evaluated bid of three bids received.
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Prior Council Action:	
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For More Information:	Wilbur Jones, Buyer I/972-4013
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Related Items:	
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Additional Backup Information

This contract will provide a continuous supply of SoundOff brand light bars, sirens, parts, and accessories for the emergency vehicles used by various City departments including the Austin Police Department, Austin Fire Department, Emergency Medical Services Department, and the vehicles of other government entities which are serviced by the City through existing interlocal agreements.

In order to determine the best value to the City, evaluation criteria included the cost of selected line items as well as the overall discount from the Manufacturer Suggested Retail Price (MSRP) for non-specified items.

This request allows the City Council to award a contract to any of the qualified best-value bidders. If the above-named bidder does not execute a contract with the City, staff will return to Council so that Council may select another best-value bidder.

MBE/WBE solicited: 3/2

MBE/WBE bid: 0/0

BID TABULATION

IFB-BV WDJ0025

SoundOff Signal Parts and Accessories
(11 line items)

<u>Vendor</u>	<u>Total Bid for Sample Items</u>
Lone Star Products and Equipment LLC Houston, TX	\$94,425.20
All America Sales Corporation South Houston, TX	\$103,963.00
GT Distributors, Inc. Austin, TX	\$109,684.75

The expenditures for the first 12 months of this contract are estimated to be \$250,000.

A complete bid tabulation and the evaluation matrix is on file in the Purchasing Office and is posted on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. One hundred twenty-one notices were sent, including 3 MBEs and 2 WBEs. Three bids were received, with no response from the MBE/WBEs.
- c. The pricing offered represents a 12% decrease to the last contract award in December 2007.

APPROVAL JUSTIFICATION

- a. Best evaluated bid.

- b. The Purchasing Office concurs with the Communication and Technology Management Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.