

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	7525	Agenda Number	49.
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Meeting Date:	July 28, 2011
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Department:	Purchasing
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## Subject

Authorize award, negotiation, and execution of Amendment No. 3 to a contract with CONCOURSE COMMUNICATIONS GROUP LLC, Chicago, IL, for additional security system cameras to be integrated into the neutral host wireless local area network system at Austin-Bergstrom International Airport in an amount not to exceed \$151,991.05, for a revised total contract amount not to exceed \$579,627.05.

## Amount and Source of Funding

Funding in the amount of \$151,991.05 is available in the Fiscal Year 2010-2011 Capital Budget of the Aviation Department.

## Fiscal Note

A fiscal note is attached.

Purchasing Language:	Contract Amendment.
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Prior Council Action:	June 5, 2008 – Approved 120-month contract
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For More Information:	Mick Osborne, Specialist Sr. Buyer/974-2995
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Boards and Commission Action:	Recommended by the Austin Airport Advisory Commission.
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MBE / WBE:	This contract was awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Related Items:	
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## Additional Backup Information

Under this contract, Concourse Communications, at their own expense, designed and installed a neutral host distributed antenna system that supports cell phone providers at the airport and which also provides a high security WiFi network throughout the Austin-Bergstrom International Airport (ABIA) terminal. Concourse pays the City a concession fee of 37% of the total gross revenue generated from WiFi services and 75% of the total gross revenue from cellular services. The original contract also contained a spending authorization of \$417,015 to expand the system to the parking garage and other airport buildings and for other related system enhancements.

Amendment No. 1, in May, 2009 added four wireless internet kiosks in the terminal for free internet service for passengers, a WiFi expansion to the Warehouse Building 6040, and security cameras at several airline gates and baggage carousels. Amendment No. 2, in January, 2010, added two additional internet kiosks.

This Proposed Amendment No. 3 is for additional security system cameras at airline gates and baggage carousels to be integrated into the neutral host wireless local area network system. This closed circuit security monitoring system is dedicated to monitoring airline employee activity in airline leased space at the terminal ramp gates and in the baggage handling areas. The system is separate from the airport-wide security and access control system and allows for airline management to monitor and correct employee safety and/or operational violations promptly; thus improving workplace and passenger safety. This system only allows viewing of the activity around the aircraft at the terminal ramp gates and at the airline baggage carousels. The system allows each airline to view only the activity related to its specific operations. The system does not record any video that would be considered security sensitive nor does it record any video of the public as the airport-wide security and access control system does. The “up close” views of the ramp operations that are available thru this system are not available thru the airport-wide security system. Additionally, by separating the two systems, ABIA can safely grant airline staff access for monitoring purposes where it cannot do so with the airport-wide security system to which access is strictly controlled.

Concourse was initially requested to install a pilot phase of this system in an effort to curb the proliferation of airline installed closed circuit security monitoring systems that would potentially have views of more sensitive areas and which ABIA had no control over distribution of the recorded material. The original request to Concourse was for a wireless system, however security, technical, and financial factors pushed the system back to a wired solution that would be integrated into the Concourse controlled neutral host network. The initial phase of the project was completed in 2009 and has been tested by one airline tenant. ABIA has had numerous requests from other airline tenants for access to the system. Installation and maintenance of the system by the airport improves overall airport security, safety, and adds a valuable customer service to the airline tenants. Since the original system was designed and implemented by Concourse and is integrated into the neutral host local area network it would be difficult and costly to bring in another vendor to “design and implement” the remainder of the system. ABIA would be paying the cost of a “new” design and would then still have to pay Concourse to implement the system since it is fully integrated into their network which is fully under their control.

Contract Summary		
Contract History	Description	Amount
Original Contract	120-month contract for a neutral host distributed antenna system	\$417,015.00
Amendment No. 1	Purchase of kiosks, WiFi expansion, and security cameras	Included in original amount above
Amendment No. 2	Purchase of additional kiosks	\$ 10,621.00

Proposed Amendment No. 3	Purchase and integration of additional security cameras	\$151,991.05
	Total contract amount	\$579,627.05