

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	7768	Agenda Number	83.
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Meeting Date:	July 28, 2011
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements supply contract with BAILEY'S FIREARMS COUNTRY, Houston, TX to provide rifles, pistols, and accessories in an estimated amount not to exceed \$1,421,050, with three 12-month extension options in estimated amounts not to exceed \$283,490 for the first extension option, \$340,188 for the second extension option, and \$408,225 for the third extension option, for a total estimated contract amount not to exceed \$2,452,953.

Amount and Source of Funding

Funding in the amount of \$987,940 is available in the Fiscal Year 2010-2011 Austin Police Department, Department of Treasury Asset Forfeiture Fund. Funding for the remaining 34 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid of 3 bids received.
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Prior Council Action:	
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For More Information:	Colleen Athey, Buyer II, 972-4012
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Related Items:	
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Additional Backup Information

This contract will provide rifles, pistols, and accessories for the Austin Police Department (APD). APD is standardizing duty weapons based on a Department of Justice recommendation. The standardization will improve efficiencies in training and will reduce the types of ammunition purchased and maintained by the department.

The rifles covered under this contract will be used by the newly formed Counter Active Shooter Team (CAST) to provide a tactical response to handle active shooter incidents or to provide security at critical infrastructure and key resource locations during periods of high alert. The pistols will serve as the primary duty, back-up, and off-duty weapon for all APD officers

APD will purchase 1,730 pistols and 136 rifles in the first year of the contract. Additional purchases in subsequent years will be on an as-needed basis.

MBE/WBE solicited: 1/1

MBE/WBE bid: 0/0

BID TABULATION

IFB No. CEA0029

Rifles, Pistols, and Accessories
(2 line items)

Vendor

Total Price for a 12-Month Period

Bailey's Firearms Country
Houston, TX

\$863,577.20

OMB Police Supply Inc.
Lenexa, KS

\$875,578.89

Oklahoma Sporting Supplies
Oklahoma City, OK

\$939,993.00

The expenditures for the first 12 months of this contract are estimated to be \$987,940.

A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. One hundred and twenty-four notices were sent, including one MBE and one WBE. Three bids were received, with no response from the MBE/WBE.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- a. Lowest bid received.
- b. The Purchasing Office concurs with the Austin Police Department's recommended award.

c. Advertised in the Austin American-Statesman and on the Internet.