

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	8165	Agenda Number	51.
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Meeting Date:	August 18, 2011
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements supply contract with COMADE INC., Santa Ana, CA to provide traffic safety equipment in an estimated amount not to exceed \$145,764, with three 12-month extension options in estimated amounts not to exceed \$69,198 for the first extension option, \$83,037 for the second extension option, and \$99,645 for the third extension option, for a total estimated contract amount not to exceed \$397,644.

Amount and Source of Funding

Funding in the amount of \$6,674 is available in the Fiscal Year 2010-2011 Operating Budget of the Austin Police Department. Funding for the remaining 34 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid of four bids received.
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Prior Council Action:	
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For More Information:	Colleen Athey, Buyer II, 972-4012
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Related Items:	
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Additional Backup Information

This contract will provide a reliable supply of traffic safety equipment such as traffic cones and flares for the Austin Police Department. Each patrol vehicle is outfitted with five traffic cones and one case of flares to be used during inclement weather, accidents, or prolonged road closures.

MBE/WBE solicited: 3/2

MBE/WBE bid: 0/0

BID TABULATION
IFB No. CEA0032
Traffic Safety Items
(2 line items)

<u>Vendor</u>	<u>Total Price for a 12-Month Period</u>
Comade Inc. Santa Ana, CA	\$40,045.00
Grainger Austin, TX	\$49,852.00
Pathmark Traffic Products of Texas Inc. San Marcos, TX	\$107,090.00
Roadrunner Traffic Supply Inc. Fort Worth, TX	\$12,890.00*

*Roadrunner Traffic Supply Inc. did not bid all line items.

A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. One hundred and seventy-seven notices were sent, including three MBEs and two WBEs. Four bids were received, with no response from the MBE/WBEs.
- c. The pricing offered for cones represents a 1% decrease from the last contract award in January 2009; however, the pricing offered for flares represents a 48% increase from the last contract award in August 2006. This increase can be attributed to the introduction of strict regulations by the Environmental Protection Agency regarding the storage of flares and flammable products, which has caused Vendors to increase their prices. These cost increases have resulted in fewer manufacturers capable of producing flares, resulting in a decrease of supply.

APPROVAL JUSTIFICATION

- a. Lowest bid received.

- b. The Purchasing Office concurs with the Austin Police Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.