

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	8509	Agenda Number	66.
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Meeting Date:	August 18, 2011
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Department:	Purchasing
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## Subject

Authorize award and execution of a 24-month requirements supply contract with POWER SUPPLY, Austin, TX for the purchase of 200 Pelco Spectra 4 IP Digital Cameras for the Transportation Department in an amount not to exceed \$141,613 with two 12-month extension options in an amount not to exceed \$70,806.50 per extension for a total contract amount not to exceed \$283,226.

## Amount and Source of Funding

Funding in the amount of \$141,613 is available in the Fiscal Year 2010–2011 Operating Budget (2010 Bond) of the Austin Transportation Department, Traffic Signal Division. Funding for extension options is contingent upon available funding in future budgets.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid of eleven bids received.
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Prior Council Action:	
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For More Information:	Steve Cocke, Buyer II 512-974-2003.
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.
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Related Items:	
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### Additional Backup Information

Austin Transportation Department is in the process of replacing their existing central traffic signal control system with a new Advanced Traffic Management System (ATMS); and is upgrading the communication network. In conjunction with the new ATMS, new digital CCTV cameras are needed. It is anticipated that fifty cameras will be purchased annually for the life of this contract.

The existing (analog) CCTV cameras are approximately 10 years old and have reached the end of their useful life. Additionally, their analog technology has become obsolete and does not utilize Internet Protocol (IP) communication technology used in new systems, including the new ATMS. The new CCTV cameras being purchased are digital cameras and are compatible with the new ATMS and the communication network without requiring additional analog to digital conversion hardware.

MBE/WBE solicited: 3/3

MBE/WBE bid: 0/0

#### **BID TABULATION**

**IFB No. SDC0214**

**200 Pelco Spectra 4 IP Digital Camera or Equal Compatible with City of Austin Camera Systems with PA402 Pole Adapter and IWM-24-GY Mounting Arm**

<b><u>VENDOR</u></b>	<b><u>TOTAL BID</u></b>
Power Supply Austin, TX	\$283,226
EO Integrated Systems Washington, MI	\$364,000
Yale Enforcement Belleville, IL	\$475, 900
LBI Group Companies Dallas, TX	\$477, 000
North American Video Brick, NJ	\$488, 000
Adaptive Digital Services Houston, TX	\$494, 148
Sigma Surveillance, Inc. Dallas, TX	\$529, 200
Royal Systems Melville, NY	\$539, 800
J & E Company Pflugerville, TX	\$563,150

Austin Ribbon Austin, TX	\$598, 082
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Ford Audio Video Austin, TX	\$604, 966
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**PRICE ANALYSIS**

- a. Adequate competition.
- b. Three hundred seventy-six notices were sent, including three MBEs and three WBEs. Eleven bids received, with no response from the MBE /WBEs.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

**APPROVAL JUSTIFICATION**

- a. Low bidder.
- b. The Purchasing Office concurs with the Transportation Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.