

#### Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	9147	Agenda Number	42.
Meeting Date:	August 25, 2011				
Department:	Purc	hasing			

#### Subject

Authorize award and execution of a 58-month requirements service agreement through the State of Texas Department of Information Resources (DIR) cooperative purchasing program with AT&T CORP., Dallas, TX for long distance telephone service and further authorize execution of Exhibit H to the TEX-AN NG Community Technology Services Agreement between the City, AT&T CORP., and DIR to facilitate direct payment for long distance telephone services to DIR in an estimated amount not to exceed \$1,750,000, with five 12-month extension options in an estimated amount not to exceed \$350,000 per extension option for a total estimated contract amount not to exceed \$3,500,000.

# Amount and Source of Funding

Funding in the amount of \$29,167 is available in the Fiscal Year 2010-2011 Operating Budgets of various City departments. Funding in the amount of \$350,000 is contingent upon approval of the Fiscal Year 2011-2012 Operating Budgets of various City departments. Funding for the remaining 45 months of the original contract period and extension options is contingent upon available funding in future budgets.

# Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Cooperative Purchase
Prior Council Action:	
For More Information:	Mick Osborne, Specialist Sr. Buyer/974-2995
Boards and Commission Action:	

MBE / WBE:	This Cooperative Purchase is exempt from the MBE /WBE Ordinance. This exemption is in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.
Related Items:	

# Additional Backup Information

This contract is for long distance phone services for the City of Austin. While there will be a contract for long distance services as provided by AT&T, there is also a three-way agreement between the City, AT&T, and DIR, as payments will be made directly to DIR, per the contract between DIR and AT&T, to be billed monthly.

AT&T owns all of the copper infrastructure that provides these services. Contracting with AT&T through DIR allows the City to avoid the additional fees another provider would charge to use the AT&T infrastructure. Our current savings with the new contract will result in a 28 - 58% reduction in the per minute/per usage rate dependent upon the type of long distance service utilized (intra-lata, inter-lata, Interstate, Canada, etc).

Our previous services were authorized under the DIR Contract Texan 2000, which expires August 31st. This contract was originally with Southwestern Bell and later assigned to AT&T after their merger. The previous RCA and contract was for a 10 year period: \$2.5 million for the initial 5 year period, with \$500,000 for each 12 month extension option for a grand total of \$5.0 million. The total expenditures for the previous 5 year period for long distance service was \$1.1 million.

The initial period of 58 months with 5 each 12 month extensions was selected in order to be in alignment with the new DIR contract.

The top five users of this service are AE, AWU, CTM, PARD and Health.