

## Recommendation for Council Action (Purchasing)

| Austin City Council |                 | Item ID: | 9150 | Agenda Number | 45. |  |
|---------------------|-----------------|----------|------|---------------|-----|--|
| Meeting Date:       | August 25, 2011 |          |      |               |     |  |
| Department:         | Purc            | hasing   |      |               |     |  |

# Subject

Authorize award and execution of a 36-month requirements supply agreement with SWARCO REFLEX, INC., Mexia, TX to provide glass beads for reflective painting of roadways and airfield markings at the Austin-Bergstrom International Airport in an amount not to exceed \$287,528, with two 12-month extension options in and estimated amount not to exceed \$95,843 per extension option, for a total estimated contract amount not to exceed \$479,215.

# Amount and Source of Funding

Funding in the amount of \$95,842.50 is available in the Fiscal Year 2011-2012 Operating Budget of the Aviation Department. Funding for the remaining twenty-four months of the initial contract period and extension options is contingent upon available funding in future budgets.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

| Purchasing                    | Lowest responsive bid of five bids received.   |  |  |  |  |
|-------------------------------|--|--|--|--|--|
| Language:                     |  |  |  |  |  |
| Prior Council                 |  |  |  |  |  |
| Action:                       |  |  |  |  |  |
| For More                      | Brenda Helgren, Sr. Buyer, 974-9141  |  |  |  |  |
| Information:                  | Dienda Heigien, 31. Duyer, 974-9141  |  |  |  |  |
| Boards and                    |  |  |  |  |  |
| Commission                    | Recommended by the Austin Airport Advisory Commission.                                     |  |  |  |  |
| Action:                       |  |  |  |  |  |
| MBE / WBE:                    | This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-  |  |  |  |  |
|                               | Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting          |  |  |  |  |
|                               | opportunities were identified; therefore, no goals were established for this solicitation. |  |  |  |  |
| Related Items:                |  |  |  |  |  |
| Related Hellis.               |  |  |  |  |  |
| Additional Backup Information |  |  |  |  |  |

This agreement is Type 1 and Type 3 gradation A glass beads to paint our public roadways at Austin Bergstrom International Airport. The type 3 gradation A glass beads will be used to paint our airfield markings at Austin Bergstrom International Airport. Painting of the roadways is essential to the safety of the traveling public while at our Airport. Painting of the airfield is essential to maintain compliance with FAR 139 regulations.

MBE/WBE solicited: 1/1 MBE/WBE bid: 0/0

## **BID TABULATION/MATRIX**

IFB BKH0120 36-Month Type 1 and Type 3 Gradation A Glass Beads (2 Line Items)

| <u>Vendor</u>                               | Total Price for Twelve Month Period |
|---|-------------------------------------|
| Swarco Reflex, Inc.<br>Mexia, TX            | \$95,483                            |
| Flex-O-Lite Division<br>St. Louis, MO       | \$99,125                            |
| Pathmark Traffic Products<br>San Marcos, TX | \$148,200                           |
| Emerald Drilling<br>Austin, TX              | \$197,470                           |

Weissker Manufacturing

Palestine, TX

A complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FASD Purchasing website.

#### PRICE ANALYSIS

- a. Adequate competition
- b. Forty-six notices were sent including one MBE and one WBE. Five bids were received. No MBE or WBE responded to this solicitation.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

#### **APPROVAL JUSTIFICATION**

- a. Lowest responsive bid.
- b. The Purchasing Office concurs with the Aviation Department's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.

<sup>\*</sup>Weisssker Manufacturing bid only on Line item 1