AGENDA

Recommendation for Council Action (Purchasing)

Austin City Council	**Item ID:**	10594	**Agenda Number**	29.

Meeting Date:	November 10, 2011
Department:	Purchasing

Subject

Authorize award and execution of a contract through the Texas Local Government Purchasing Cooperative (BuyBoard) with SAN ANTONIO AMBULANCE SALES, San Antonio, TX, for the purchase of five ambulances in an amount not to exceed $811,260.

Amount and Source of Funding

Funding is available in the Fiscal Year 2011-2012 Vehicle Acquisition Fund.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Cooperative Purchase.
Prior Council Action:	
For More Information:	Sharon Patterson, Senior Buyer/972-4014
Boards and Commission Action:	
MBE / WBE:	This Cooperative Purchase is exempt from the MBE/WBE Ordinance. This exemption is in compliance with Chapter 2-9D of the City Code (Minority –Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.
Related Items:	

Additional Backup Information

This contract is for the purchase of five replacement Ford F-450 cab and chassis mounted with Wheeled Coach ambulance bodies and will be assigned to the Emergency Medical Services Department.

The five replacement ambulances are currently scheduled for the following locations:

- Medic Station 6   5th Street and Trinity
- Medic Station 8   Balcones
- Medic Station 14   Berkman
- Medic Station 28   Nichols Crossing
- Medic Station 29   Harris Glenn Drive

The Austin Climate Protection Program team and Fleet staff have worked together to develop a vehicle purchasing process in our progress towards our citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

These ambulances are powered with an engine capable of burning biodiesel (B20) fuel. In line with Austin Climate Protection Program goals, B20 provides an approximate 25% reduction in greenhouse gas emissions versus using gasoline and an approximate 5% reduction versus using petro-diesel.

Departments reviewed the list of vehicles determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within the departments, and the proposed equipment was reviewed by the Fleet Service Center Manager to ensure the specified vehicle is appropriate for the use.

All of these replacement ambulances have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each ambulance to be replaced, and determined that the mileage or hours of use of each ambulance proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

The Purchasing Office conducted an analysis to determine that the BuyBoard contract was the best value to the City. The San Antonio Ambulance Sales contract offered the lowest prices and is able to provide ambulances that fully meet the needs of the Emergency Medical Services Department. San Antonio Ambulance Sales is contracted through BuyBoard to supply these types of ambulances to other public entities statewide as a result of a competitive bidding process. Utilizing BuyBoard contracts provides for volume discount pricing as well as the earliest opportunity to place the City's ambulances on order.