

Recommendation for Council Action (Purchasing)

Austin City Council Item ID: 11117 Agenda Number 53.

Meeting Date: December 8, 2011

Department: Purchasing

Subject

Authorize award and execution of a 36-month requirements service contract with ACE FLOOR SOLUTIONS, LLC., San Antonio, TX and JELCO dba JELLISON, INC., Austin, TX, or one of the other qualified bidders for IFB-BV No. PAX0211, to provide flooring installation and repairs in an estimated amount not to exceed \$4,750,200 each and combined, with three 12-month extension options in estimated amounts not to exceed \$2,255,040 each and combined for the first extension option, \$2,706,048 each and combined for the second extension option, and \$3,247,258 each and combined for the third extension option, for a total estimated contract amount not to exceed \$12,958,546 each and combined.

Amount and Source of Funding

Funding in the amount of \$1,087,500 is available in the Fiscal Year 2011-2012 Operating Budget of the Finance and Administrative Services Department Building Services Division, Parks and Recreation Department, Convention Center Department, and Austin Energy. Funding for the remaining 26 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

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Purchasing Language:	Best-value bid of seven bids received.
Prior Council Action:	Recommended by the Electric Utility Commission.
For More Information:	Sai Xoomsai, Buyer I, 972-4016
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on November 14, 2011.
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
Related Items:	

Additional Backup Information

This contract will provide floor installation and repairs, including labor and materials, for City-owned facilities which include the Finance and Administrative Services Department Building Services Division, Parks and Recreation Department, Convention Center Department, and Austin Energy.

The flooring types covered under the contract include carpet, linoleum, vinyl composition, rubber, hardwood, engineered wood, and wall base. Installation and repair services include, but are not limited to, floor leveling and removal of existing flooring.

Materials and adhesives used under this contract are required to comply with the City's Carpet or Hard Surface Flooring Materials Guidelines, unless a written exemption is granted by the City. The contractor is required to recycle at least eighty percent (80%) of all flooring and carpeting removed prior to new installation.

In order to determine the best value to the City, evaluation criteria included labor rate, cost of material, and sustainability plan.

This request allows for the execution of a contract with bidders, who provide the best value to the City, that Council selects. If these bidders do not execute a contract with the City, staff will return to Council so that Council may select another best-value bidder(s) and authorize a contract with this bidder(s).

MBE/WBE Solicited: 31/7

MBE/WBE Bid: 1/0

BID TABULATION

IFB-BV NO. PAX0211

Flooring Installation and Repairs (18 line items)

Section 1: Carpet, Linoleum, Vinyl, Wall Base, Rubber Floor

<u>Vendor</u>	Total Bid for Sample Items	
Ace Floor Solutions, LLC. San Antonio, TX	\$277,120	
Intertech Flooring Austin, TX	\$543,880	
Covenant Floors, LLC. (MB) Austin, TX	\$981,100	

Section 2: Hardwood, Engineered Wood, Bamboo, Faux Wood

Vendor	Total Bid for Sample Items
Jelco dba Jellison, Inc. Austin, TX	\$321,800
Covenant Floors, LLC. (MB)	\$1,204,750

Austin, TX

Rochester Flooring Resources Texas Division, LLC. Austin, TX

S E Packages, Inc. dba Tres Mujeres Construction Austin, TX

Azteca Designs, Inc San Antonio, TX

- * Rochester Flooring Resources Texas Division, LLC. withdrew its bid.
- ** S E Packages, Inc. dba Tres Mujeres Construction did not provide references in accordance with the solicitation; therefore, was considered non-responsive and cannot be considered for award.
- *** Azteca Designs, Inc. contained pricing errors on its bid sheet; therefore, was considered non-responsive and cannot be considered for award.

The expenditures for the first 12 months of this contract are estimated to be \$1,305,000.

A copy of the complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FASD Purchasing website.

PRICE ANALYSIS

- a. Adequate competition.
- b. One hundred ninety notices were sent, including 31 MBEs and 7 WBEs. Seven bids were received, with one response from an MBE and no response from WBEs.
- c. This is the first contract for these services; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- a. Best evaluated bid.
- b. The Purchasing Office concurs with the Finance and Administrative Services Department Building Services Division, Parks and Recreation Department, Convention Center Department, and Austin Energy's recommended award.
- Advertised in the Austin American-Statesman and on the Internet.