

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	11243	Agenda Number	35.
Meeting Date:	December 15, 2011			
Department:	Purchasing			
Subject				
Authorize award and execution of two 36-month requirements supply agreements for the purchase of backfill polyurethane foam kits for Austin Energy with PRIESTER-MELL & NICHOLSON, Austin, TX in an estimated amount not to exceed \$446,700 with three 12-month extension options in an estimated amount not to exceed \$148,900 per extension option, for a total estimated contract amount not to exceed \$893,400 and KBS ELECTRICAL DISTRIBUTORS INC., Austin, TX, in an estimated amount not to exceed \$70,875 with three 12-month extension options in an estimated amount not to exceed \$23,625 per extension option, for a total estimated contract amount not to exceed \$141,750.				
Amount and Source of Funding				
Funding in the amount of \$129,394 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining 27 months of the original contract period and extension options is contingent upon available funding in future budgets.				
Fiscal Note				
There is no unanticipated fiscal impact. A fiscal note is not required.				
Purchasing Language:	Lowest bids meeting specification of five bids received.			
Prior Council Action:	Recommended by the Electric Utility Commission.			
For More Information:	Gabriel Guerrero, Buyer II/322-6060			
Boards and Commission Action:				
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program) No subcontracting			

	opportunities were identified; therefore, no goals were established for this solicitation.
--	--

<b>Related Items:</b>	
-----------------------	--

### Additional Backup Information

These contracts will provide Austin Energy with a supply of various sized backfill polyurethane foam kits. These foam kits will be used to replenish stock at the Kramer and St. Elmo warehouses for immediate issue to construction crews on an as-needed basis. The kits provide adequate stabilization for utility poles in areas where there is limited dirt to be used for backfill material after the utility pole is installed. The kits are composed of two components, which when mixed together, expand and harden to provide a stable fill for setting utility poles. Different sized kits are required for properly setting different sizes and types of poles. This contract will provide for one gallon, three gallon, five gallon, as well as a special five gallon conductive version used to improve the grounding for transmission poles.

MBE/WBE Solicited: 1/2

MBE/WBE Bid: 0/0

#### **BID TABULATION**

IFB No. GGU0098

Backfill Polyurethane Foam Kits  
(4 line items)

#### **Annual totals per line item**

<b><u>VENDOR</u></b>	<b><u>Line Item #1</u></b>	<b><u>Line Item #2</u></b>	<b><u>Line Item #3</u></b>	<b><u>Line Item #4</u></b>
Priester-Mell & Nicholson Austin, TX	\$86,900.00	\$62,000.00	\$23,200.00	\$1,160.00
KBS Electrical Austin, TX	*	*	\$22,500.00	\$1,125.20
Texas Electric Cooperatives Austin, TX	*	*	No Bid	\$1,360.00
Techline Inc. Austin, TX	\$89,100.00	\$64,000.00	\$23,600.00	\$1,198.00
HD Supply Utilities San Antonio, TX	\$129,623.00	\$98,210.00	\$33,942.00	\$1,697.20

\*KBS and Texas Electric Cooperatives did not meet the minimum requirements of the specification for Line Items 1 and 2.

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

#### **PRICE ANALYSIS**

- a. Adequate competition.
- b. Sixty-one notices were sent, including one MBE and three WBEs. Five bids were received, with no response

from the MBE /WBEs.

- c. The pricing offered represents a 2.2% increase to the last contract award made in November 2007.

**APPROVAL JUSTIFICATION**

- a. Lowest bids. Priester-Mell & Nicholson is the current provider of these goods.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.