

A G E N D A



Recommendation for Council Action (Purchasing)

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| Austin City Council | Item ID: | 12754 | Agenda Number | 18. |
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| Meeting Date: | March 1, 2012 |
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| Department: | Purchasing |
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Subject

Authorize award and execution of a 36-month requirements supply contract with FIRE SUPPLY INC., to provide firefighter gloves for the Austin Fire Department in an estimated amount not to exceed \$102,028, with three 12-month extension options in estimated amounts not to exceed \$37,465 for the first extension option, \$39,339 for the second extension option, and \$41,306 for the third extension option, for a total estimated contract amount not to exceed \$220,138.

Amount and Source of Funding

Funding in the amount of \$18,879 is available in the Fiscal Year 2011-2012 Operating Budget of the Austin Fire Department. Funding for the remaining 29 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

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| Purchasing Language: | Lowest bid of five bids received. |
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| Prior Council Action: | |
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| For More Information: | Colleen Athey, Buyer II, 972-4012 |
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| Boards and Commission Action: | |
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| MBE / WBE: | This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation. |
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| Related Items: | |
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Additional Backup Information

This contract will provide firefighter gloves for the Austin Fire Department. These gloves comply with the National Fire Protection Association (NFPA) standards and are worn as part of the firefighter's personal protective equipment ensemble. The gloves are designed to provide protection to the firefighter's hands from heat or chemical injury while engaged in firefighting activities.

MBE/WBE solicited: 0/5

MBE/WBE bid: 0/0

BID TABULATION

IFB No. CEA0054
Firefighter Gloves
(7 line items)

| <u>Vendor</u> | <u>Total Price for a 12-Month Period</u> |
|--|---|
| Fire Supply Inc. Godley, TX | \$32,364.00 |
| Casco Industries Inc. Grand Prairie, TX | \$33,570.00 |
| Fisher Scientific Co LLC Pittsburgh, PA | \$34,663.68 |
| Dooley Tackaberry Inc. Deer Park, TX | \$36,493.80 |
| Alamo Distribution LLC San Antonio, TX | \$45,508.56 |

A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Two hundred and seven notices were sent, including five WBEs. Five bids were received. The WBEs did not respond.
- c. The pricing offered represents a 28% increase from the last contract award in April 2007. This increase can be attributed to the increase in the cost of raw materials that make up the gloves.

APPROVAL JUSTIFICATION

- a. Lowest bid received. Fire Supply Inc. is not the current provider of these goods.
- b. The Purchasing Office concurs with the Austin Fire Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.

