

A G E N D A



Recommendation for Council Action (Purchasing)

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| Austin City Council | Item ID: | 12931 | Agenda Number | 24. |
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| Meeting Date: | March 8, 2012 |
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| Department: | Purchasing |
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Subject

Authorize award and execution of a 36-month requirements supply contract with CORSICANA BEDDING INC., to provide twin mattresses and box spring sets for the Austin Fire Department and Emergency Medical Services Department in an estimated amount not to exceed \$139,020, with three 12-month extension options in estimated amounts not to exceed \$55,902 for the first extension option, \$61,492 for the second extension option, and \$67,641 for the third extension option, for a total estimated contract amount not to exceed \$324,055.

Amount and Source of Funding

Funding in the amount of \$15,000 is available in the Fiscal Year 2011-2012 Operating Budget of the Austin Fire Department. Funding in the amount of \$6,000 is available in the Fiscal Year 2011-2012 Operating Budget of the Emergency Medical Services Department. Funding for the remaining 30 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

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| Purchasing Language: | Lowest bid of six bids received. |
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| Prior Council Action: | |
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| For More Information: | Colleen Athey, Buyer II, 972-4012 |
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| Boards and Commission Action: | |
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| MBE / WBE: | This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation. |
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| Related Items: | |
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Additional Backup Information

This contract will provide twin mattresses and box spring sets for the Austin Fire Department (AFD) and the Emergency Medical Services Department (EMS).

These mattresses and box spring sets will be purchased on an as-needed basis for the AFD and EMS station locations. The stations operate 24-hours a day on rotating shifts and are furnished with 2 to 12 beds each, depending on the size of the station. Personnel utilize the beds, at night, to rest when not responding to emergency calls. The mattresses and box springs are replaced on a rotating basis, as they wear out.

MBE /WBE solicited: 2/3

MBE /WBE bid: 0/0

BID TABULATION

IFB No. CE A0052

Twin Mattresses and Box Springs Sets
(2 line items)

| <u>Vendor</u> | <u>Total Price for a 12-Month Period</u> |
|---|---|
| Corsicana Bedding Inc. Corsicana, TX | \$41,250.00 |
| Made Rite Bedding Franklin Park, IL | \$58,757.50 |
| Sleepy's LLC Hicksville, NY | \$68,575.00 |
| DC Interiors San Antonio, TX | \$76,853.75 |
| Ever Ready First Aid Brooklyn, NY | \$90,750.00 |
| Your New Bed Inc. Wentzville, MO | \$163,775.00 |

The expenditures for the first 12 months of this contract are estimated to be \$42,000.

A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. One hundred and sixty one notices were sent, including two MBEs and three WBEs. Six bids were received. The MBE /WBEs did not respond.

- c. The pricing offered represents a 24% decrease from the last contract award in July 2007.

APPROVAL JUSTIFICATION

- a. Lowest bid received.
- b. The Purchasing Office concurs with the Austin Fire Department and Emergency Medical Services Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.