

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	12958	Agenda Number	49.
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Meeting Date:	March 22, 2012
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Department:	Purchasing
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## Subject

Authorize award and execution of a 36-month requirements service contract with HEARTLAND SERVICES, INC., to provide repair services for rugged laptop computers that are used in public safety vehicles for Wireless Communication Services in an estimated amount not to exceed \$105,000 with three 12-month extension options in an amount not to exceed \$35,000 per option, for a total estimated contract amount not to exceed \$210,000.

## Amount and Source of Funding

Funding in the amount of \$17,500 is available in the Fiscal Year 2011-2012 General Fund Radio Maintenance Budget. Funding for the remaining 30 months of the original contract period and the extension options is contingent upon available funding in future budgets.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Sole bid received
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Prior Council Action:	
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For More Information:	Wilbur Jones, Buyer I, 972-4013
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.
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Related Items:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.
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## Additional Backup Information

This contract provides the Wireless Communications Services Division (WCSD) with factory-level repair services for the Panasonic Toughbook® Computers. At times, factory-level repairs beyond the scope that the Wireless Communication Services Division provides are necessary to ensure that the systems function optimally. Heartland Services is the only vendor certified by Panasonic for these types of repairs.

The Wireless Communication Services Division (WCSD) provides repair services for both internal and external customers, including Emergency Medical Department, Austin Fire Department, Austin Police Department, Solid Waste Department, Code Compliance Department, and other Public Safety customers within the Greater Austin Area who currently utilize Panasonic Toughbooks in their vehicles.

The City is reimbursed through established service agreements for repairs provided to external customers.

The Panasonic Toughbook® is a rugged wireless computer that enables City personnel to communicate and access critical information in the field in their vehicle.

MBE/WBE solicited: 7/3

MBE/WBE bid: 0/0

#### **BID TABULATION**

IFB-BV: WDJ0033

Repair Services for Panasonic Toughbook Computers  
(2 line item)

#### **Vendor**

#### **Labor Rate/Discount**

Heartland Services, Inc.  
Leawood, KS

\$130.00 per hour  
0% off MSRP

A copy of the complete bid tabulation and evaluation matrix is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

#### **PRICE ANALYSIS**

- a. Sole bid. The bid opening for this solicitation was extended seven days. No additional bids were received.
- b. Ninety-seven notices were sent, including seven MBEs and three WBEs. One bid was received. The MBEs and WBE did not respond.
- c. The pricing offered is the same as the last contract award in January 2009.

#### **APPROVAL JUSTIFICATION**

- a. Sole bid received. Heartland Services, Inc. is the current provider of this service.
- b. The Purchasing Office concurs with the Wireless Communication Services Division's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.

