

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	13415	Agenda Number	31.
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Meeting Date:	April 5, 2012
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Department:	Purchasing
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## Subject

Authorize award and execution of a 36-month requirements supply contract with KBS ELECTRICAL DISTRIBUTORS INC., for the purchase of fault indicators and fiber optic leads for Austin Energy to identify failure occurrences, in an estimated amount not to exceed \$1,860,789, with three 12-month extension options in an estimated amount not to exceed \$620,263 per extension option, for a total estimated contract amount not to exceed \$3,721,578.

## Amount and Source of Funding

Funding in the amount of \$310,132 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining 30 months of the original contract period and extension options is contingent upon available funding in future budgets.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid.
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Prior Council Action:	
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For More Information:	Gabriel Guerrero, Buyer II, 322-6060
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Boards and Commission Action:	Recommended by the Electric Utility Commission.
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program) No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Related Items:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program) No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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## Additional Backup Information

This contract will provide for the supply of fault indicators and fiber optic leads to replenish stock at Austin Energy's Kramer and St. Elmo warehouses for immediate issue to crews on an as-needed basis. These items are used when a failure (fault) occurs on an underground electric circuit. Fault indicators installed at strategic points above ground aid in identifying trouble locations. The fault indicators are equipped with a small light-emitting diode (LED) light that blinks, indicating a fault current passed through the cable. This method of locating underground electric failures is much faster than searching by manually opening manholes and transformers. This helps trouble-shooting personnel restore service much faster and at a lower cost.

MBE /WBE Solicited: 2/2

MBE /WBE Bid: 0/0

**BID TABULATION**

IFB No. GGU0103

Fault Indicators & Fiber Optic Leads  
(4 Line Items)

**VENDOR**

**TOTAL ANNUAL BID**

KBS Electrical Distributors Inc. Austin, TX	\$620,263.00
Techline Inc. Austin, TX	\$710,369.15
Priester-Mell & Nicholson Austin, TX	\$762,622.00
Texas Electric Cooperatives Georgetown, TX	\$840,066.41
Border States Electric Austin, TX	\$859,472.90
HD Supply Utilities San Antonio, TX	*\$170,590.50

\*Withdrew bid for line item # 1, only bid line items # 2 - # 4.

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Two hundred and fifteen notices were sent, including two MBEs and two WBEs. Six bids were received, with no response from the MBE /WBEs.
- c. There is no price change from the last contract award in May 2008.

**APPROVAL JUSTIFICATION**

- a. Lowest bid. KBS Electrical Distributors Inc. is the current provider of these goods.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.