

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	13413	Agenda Number	38.
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Meeting Date:	April 5, 2012
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements supply contract with MOTOROLA SOLUTIONS, INC., or one of the other qualified bidders for IFB-BV WDJ0030REBID, to provide two-way radio parts and accessories for the Wireless Communication Services Division in an estimated amount not to exceed \$840,000 with three 12-month extension options in an estimated amount not to exceed \$280,000 per option, for a total estimated contract amount not to exceed \$1,680,000.

Amount and Source of Funding

Funding in the amount of \$140,000 is available in the Fiscal Year 2011-2012 General Fund Radio Maintenance Budget. Funding for the remaining 30 months of the original contract period and the extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Best evaluated bid.
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Prior Council Action:	
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For More Information:	Wilbur Jones, Buyer I, 972-4013
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.
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Related Items:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.
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Additional Backup Information

This contract provides the Wireless Communications Services Division (WCSD) with Motorola two-way radio replacement parts and accessories. The inventory purchased through this contract supports Public Safety operations with original equipment manufacturer parts and accessories for use on the City's Regional Radio System (RRS), Mobile Data System, and other radio telecommunication systems.

This contract is essential to the operation of the City's Public Safety and Public Service departments utilizing the RRS, Mobile Data, and Conventional Radio systems.

This contract will provide for an on-line interactive parts catalog and ordering system. The system will enable WCSD to track usage and obtain reports for future procurements.

MBE/WBE solicited: 4/1

MBE/WBE bid: 1/1

Evaluation Matrix IFB-BV: WDJ0030REBID Motorola Two-way Radio Parts and Accessories

EVALUATION FACTORS	Motorola Solutions Farmers Branch, TX	RZ Communications (MBE) Austin, TX	CTS Consolidated Telcom (WBE) Round Rock, TX	Visions of Video Northridge, CA
A. Lowest Total Bid (50 Points)	44	50	45	35
B. Best Discount off MSRP (35 Points)	35	34	26	34
C. Best On-Line Ordering System (15 Points)	15	8	6	0
Total	94	92	77	69

EVALUATION FACTORS	Allcomm Wireless Birmingham, AL	Vincent Communications Fresno, CA	DFW Communications Irving, TX	
A. Lowest Total Bid (50 Points)	44	41	45	

B. Best Discount off MSRP (35 Points)	19	16	0	
C. Best On-Line Ordering System (15 Points)	0	0	0	
Total	63	57	45	

A copy of the complete bid tabulation and evaluation matrix is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. One hundred ninety-five notices were sent, including four MBEs and one WBE. Seven bids were received including one MBE and one WBE.
- c. The pricing offered represents a 10% increase from the last contract award in January, 2007.

APPROVAL JUSTIFICATION

- a. Best evaluated bid. Motorola Solutions is the current provider of this service.
- b. The Purchasing Office concurs with the Wireless Communication Services Division's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.