Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	14184	Agenda Number	37.
Meeting Date:	April 26, 2012				
Department:	Purchasing				

Subject

Authorize award, negotiation, and execution of 12-month requirements service contract with SECURITY DESIGN, INC. dba EO INTEGRATED SYSTEMS, INC. for airport security system software and hardware maintenance, support services, and training at the Austin-Bergstrom International Airport in an estimated amount not to exceed $105,000, with three 12-month extension options in an estimated amount not to exceed $109,000, $113,200, and $118,000 respectively, for a total estimated contract amount not to exceed $445,200.

Amount and Source of Funding

Funding in the amount of $45,417 is available in the Fiscal Year 2011-2012 Operating Budget of the Aviation Department. Funding for the remaining seven months of the original contract and extension options is contingent upon available funding in future budgets.

Fiscal Note

A fiscal note is not required.

Purchasing Language:	Lowest bid received.
Prior Council Action:	.
For More Information:	Brenda Helgren, Sr. Buyer/974-9141
Boards and Commission Action:	Recommended by Austin Airport Advisory Commission.
Related Items:	
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

Additional Backup Information

This contract is for airport security system software and hardware maintenance, support services and training. The City of Austin Aviation Department has installed the Hirsch Velocity Access Control System Version 3.1 and Genetec Omnicast Version 4.2 and professional services from a certified Hirsch and Genetec dealer are required for software maintenance service and support agreement. Support shall include software maintenance, database maintenance, preventative maintenance, troubleshooting, on-site training and systems monitoring to ensure all severity levels are met for the following:

- GeoCluster/DoubleTake software
- No Fly List Report
- TSA Threat Assessment Report
- IntelliKey/Quantum interface
- EasyLobby software
- Hirsch SDK integration code with Genetec Omnicast 4.2.
- IntelliKey hardware and software support
- Database & Preventative maintenance
- Hirsch Velocity and Genetec Omnicast software
- Advanced hardware level maintenance support as required
- On-site factory certified instructor led training for Velocity Dealer Course and Velocity Installation course.

MBE/WBE solicited: 2/3   MBE/WBE response: 0/0

BID TABULATION
IFB BKH0133
ABIA Security System Software and Advance Level Hardware Maintenance and Support Professional Services
(1 Line Item)

Vendor	Total Price for Twelve Month Period
Security Design, Inc. dba EO Integrated Systems, Inc **San Antonio, TX**	**$80,000**
Convergint Technologies, Austin, TX	$145,942
Intertech Security Group San Antonio, TX	$162,450
Cothron's Security Solutions Austin, TX	*

*Cothron's Security Solutions was deemed non-responsive for not being a certified dealer.

A completed bid tabulation is on file in the Purchasing Office and on the City of Austin, FASD Purchasing website.

a. Adequate competition.
b. sixty-nine notices were sent, including 2 MBEs and 3 WBEs. Four bids were received, with no response from the

MBE/WBEs.
c. The pricing offered represents a 3% increase to the last contract award in July 2011.

APPROVAL JUSTIFICATION

a. Lowest bid.
b. The Purchasing Office concurs with the Aviation Department recommended award.
c. Advertised in the Austin American Statesman and on the Internet.