

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	14511	Agenda Number	58.
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Meeting Date:	April 26, 2012
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Department:	Purchasing
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Subject

Authorize award, negotiation, and execution of a 60-month services agreement through the State of Texas Department of Information Resources cooperative purchasing program with INSIGHT NETWORKING, for SMARTnet network maintenance for the City's Local and Wide Area Networks in an estimated amount not to exceed \$5,059,321.

Amount and Source of Funding

Funding in the amount of \$1,011,864.00 is available in the Fiscal Year 2011-2012 Operating Budgets of the Communication and Technology Management (\$572,209), Austin Convention Center (\$44,313), Austin Water Utility (5,127), Library (13,025), Austin Bergstrom International Airport (\$153,493), and the Combined Transportation, Emergency, and Communications Center (CTECC) (\$223,697). Funding for the remainder of the contract period is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Cooperative Purchase.
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Prior Council Action:	
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For More Information:	
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	This Cooperative Purchase is exempt from the MBE /WBE Ordinance. This exemption is in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.
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Additional Backup Information

This contract provides the above indicated departments with CISCO Networking SMARTnet maintenance for the City's Local and Wide Area Networks at a fixed amount for five (5) years saving the City \$1,118,210.00 over the annual payment method. Switches, routers, and other equipment is used to interconnect desktop computers, servers, and printers throughout the City and to transmit and receive information via the internet.

Years two through five will be financed by Key Government Financial at no cost to the City. The finance charge and the associated interest is being paid by Insight Networking. The total amount being paid by Insight Networking is approximately \$472,668.

DIR has continued to provide additional products and services through its program at competitively bid discounted prices. The purchasing power of the State of Texas is used to leverage purchasing effectiveness. Communications and Technology Management (CTM) reviews and approves technology purchases for all General Fund and Support Services Departments. All technology requests will undergo technology review to ensure compliance with citywide standards and technology compatibility with existing systems.