

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	15425	Agenda Number	65.
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Meeting Date:	May 24, 2012
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements service contract with LONGHORN CAR TRUCK RENTALS, INC. to provide vehicle rental services for the Fleet Services Department in an amount not to exceed \$1,274,000 with three 12-month extension options in estimated amounts not to exceed \$604,800 for the first extension option, \$725,760 for the second extension option, and \$870,912 for the third extension option, for a total estimated contract amount not to exceed \$3,475,472.

Amount and Source of Funding

Funding in the amount of \$116,667 is available in the Fiscal Year 2011-2012 Operating Budget of the Fleet Services Department. Funding for the remaining thirty-two months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Best evaluated bid received.
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Prior Council Action:	
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For More Information:	Sydney Ceder, Sr. Buyer /974 2035
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Additional Backup Information

This service contract will provide vehicle rental services for vehicles including passenger vehicles, light trucks, vans, medium and heavy duty trucks and other types of transportation equipment. All City departments are approved to rent vehicles and equipment under the contract through the Fleet Services Department. Fleet Services will serve as the single point of contact for all City departments who rent vehicles or equipment. Fleet Services has consolidated all vehicle and equipment rentals into a one-stop shopping program for the entire City. The vehicles will be rented on an as needed basis.

An evaluation panel consisting of Fleet Services and Purchasing personnel evaluated the bids. They recommended Longhorn Car Truck Rentals, Inc. as offering the best value to the City based on lowest offered cost, quantity and variety of rental units and days and hours of operation. The vendor will be providing various models of vehicles and equipment for rent under the contract manufactured by Ford, Toyota, Hino, Freightliner, Great Dane and others. Longhorn Car Truck Rentals is a local firm and has been in the rental business since 1980.

MBE/WBE solicited: 1/0

MBE/WBE bid: 0/0

BID TABULATION
IFB-BV No. SSC0081
RENTAL OF VEHICLES AND EQUIPMENT
(22 Line Items)

<u>VENDOR</u>	<u>CAR, LIGHT TRUCKS AND VANS</u>	<u>MEDIUM & HEAVY DUTY</u>	<u>HEAVY EQUIPMENT</u>	<u>GRAND TOTAL</u>
Longhorn Car Truck Rentals Austin, Texas	\$158,075.51	\$78,459.10	\$48,877.50	\$285,412.11
EAN Holdings LLC dba Enterprise Rent-A-Car Austin, Texas	*			

*Vendor was deemed non-responsive since they took exception to the Scope of Work.

A copy of the bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Sixty notices were sent, including one MBE. There were no known WBEs. Two bids were received, with no response from the MBE.
- c. The pricing offered represents an approximate 5% increase from the last contract award May 2007.

APPROVAL JUSTIFICATION

- a. Lowest bid. Longhorn Car Truck Rental, Inc is the current provider.
- b. The Purchasing Office concurs with the Fleet Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.

