

RFQ FOR UNDERWRITING SERVICES - 2012

Points	(SDC Data) Experience 30	Team Members 10	Ideas 15	Financial Condition 15	Austin Bond Experience 15	References 15	Total Points 100
PRIMARY							
Bank of America Merrill Lynch	30	9	11	15	14	15	94
Barclay's Capital	25	9	12	15	8	15	84
CITI	30	9	12	15	15	15	96
Goldman Sachs	30	9	12	15	14	15	95
JPMorgan Securities	30	9	12	15	12	15	93
Jeffries & Company	25	8	11	15	14	15	88
Morgan Stanley	30	9	12	15	14	15	95
RBC Capital Markets	30	9	11	15	14	15	94
REGIONAL/OTHER							
BOSC, Inc.	20	8	9	7	15	15	74
Coastal Securities	20	9	8	7	15	15	74
Comerica Securities	30	6	10	9	0	15	70
Edward Jones	20	6	6	14	12	15	73
Fidelity Capital Markets	25	9	12	15	15	15	91
First Southwest Company	20	9	11	8	15	15	78
George K. Baum & Co.	25	8	8	6	0	15	62
Hutchinson, Shockey, Erley & Co.	20	8	10	5	15	15	73
Mesirow Financial	20	8	11	8	0	15	62
Morgan Keegan	30	9	12	15	15	15	96
Piper Jaffray	25	9	11	11	8	15	79
Robert W. Baird & Co.	20	8	11	11	15	15	80
Samco Capital Markets	25	7	7	5	12	15	71
Southwest Securities	25	9	9	10	6	15	74
Stifel Nicolaus & Co.	25	8	10	10	15	15	83
Wells Fargo Securities	30	9	11	15	12	15	92
M/WBE							
Cabrera Capital Markets	20	7	7	5	0	15	54
Estrada Hinojosa	25	9	9	5	6	15	69
Loop Capital Markets, LLC	25	8	11	10	15	15	84
M.R. Beal	20	8	9	5	0	15	57
Ramirez & Co., Inc.	25	8	10	10	6	15	74
Rice Financial Products	25	8	10	5	0	15	63
Siebert Brandford Shank & Co.	30	8	10	6	0	15	69