

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	16352	Agenda Number	43.
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Meeting Date:	August 2, 2012
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Department:	Purchasing
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## Subject

Authorize award and execution of a 36-month requirements service contract with AUGUST INDUSTRIES, INC. to provide maintenance and repair for Bauer brand air compressor units and systems for the Austin Fire Department in an estimated amount not to exceed \$91,050, with three 12-month extension options in an estimated amount not to exceed \$30,350 per extension option, for a total estimated contract amount not to exceed \$182,100.

## Amount and Source of Funding

Funding in the amount of \$5,058 is available in the Fiscal Year 2011-2012 Operating Budget of the Austin Fire Department. Funding for the remaining 34 months of the original contract period and extension options is contingent upon available funding in future budgets.

## Fiscal Note

A fiscal note is not required.

Purchasing Language:	Sole bid received.
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Prior Council Action:	
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For More Information:	Colleen Athey, Senior Buyer, 974-2938
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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## Additional Backup Information

This contract will provide preventive maintenance and repair services for AFD owned Bauer air compressors.

August Industries, Inc. operates a Bauer certified air compressor repair center. AFD uses Bauer air compressor units to refill air cylinders which are used to supply breathing air during structure fires, any Immediately Dangerous to Life or Health (IDLH) atmosphere, and for training purposes. The AFD Air Shops refilled over 13,000 air cylinders last year using the Bauer air compressors.

MBE/WBE solicited: 1/0

MBE/WBE bid: 0/0

**BID TABULATION**

IFB No. CE A0057

Bauer Air Compressor Maintenance and Repair  
(2 line items)

**Vendor**

August Industries Inc.  
Carrollton, TX

**Total Price**

**\$30,350.00**

A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Sole bid. The solicitation was originally advertised for a period of twenty-two days and the bid opening was extended seven days in an attempt to increase vendor interest. Other Vendors were contacted and made a business decision not to submit a bid..
- b. Eighty two notices were sent, including one MBE. There are no known WBEs for this commodity code. The MBE did not respond.
- c. The pricing offered represents a 12% increase to the last contract award in January 2008. This increase can be attributed to the increase in labor rates and the cost of insurance.

**APPROVAL JUSTIFICATION**

- a. Sole bid received. August Industries Inc. is not the current provider of this service.
- b. The Purchasing Office concurs with the Austin Fire Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.