

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

16539

Agenda Number

48.

Meeting Date:

August 2, 2012

Department:

Purchasing

Subject

Authorize award and execution of a 36-month requirements service contract with COTHRON'S SAFE & LOCK, INC. to provide security locking hardware maintenance and repair for various City Departments in an estimated amount not to exceed \$525,000, with three 12-month extension options in estimated amounts not to exceed \$175,000 per extension option, for a total estimated contract amount not to exceed \$1,050,000.

Amount and Source of Funding

Funding in the amount of \$29,127 is available in the Fiscal Year 2011-2012 Operating Budget of various City Departments. Funding for the remaining 34 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

A fiscal note is not required.

Purchasing
Language:

Lowest bid received.

Prior Council
Action:For More
Information:

Sai Xoomsai, Buyer II, 974-2133

Boards and
Commission
Action:

Recommended by the Austin Airport Advisory Commission

Related Items:

MBE / WBE:

This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

Additional Backup Information

This contract will provide security locking hardware maintenance, repair, and replacement parts for various types of locking hardware on an as-needed basis to ensure employee and public safety on City premises. The services provided under this agreement will comply with all applicable City of Austin, State of Texas, and any Federal guidelines or regulations as they relate to security locking hardware maintenance and repair.

City departments that will utilize this contract include the Aviation Department, Building Services Department, Library Department, Police Department, Fire Department, and Convention Center Department.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

BID TABULATION

IFB No. PAX0027

Security Locking Hardware Maintenance and Repair
15 line items

Vendor

Total Price

Cothron's Safe & Lock, Inc.
dba. Cothron's Safe and Lock
Austin, TX

\$174,762.50

Advanced Lock Solutions, Inc.
Austin, TX

\$181,762.50

The expenditures for the first 12 months of this contract are estimated to be \$175,000.00.

A copy of complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Fourteen notices were sent. There are no known MBEs or WBEs for this commodity code. Two bids were received.
- c. The discount pricing offered represents a 3.4% decrease to the last contract awarded in October 2008 and April 2009.

APPROVAL JUSTIFICATION

- a. Lowest bid received
- b. The Purchasing Office concurs with the Aviation Department, Building Services Department, Library Department, Police Department, Fire Department, and Convention Center Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.