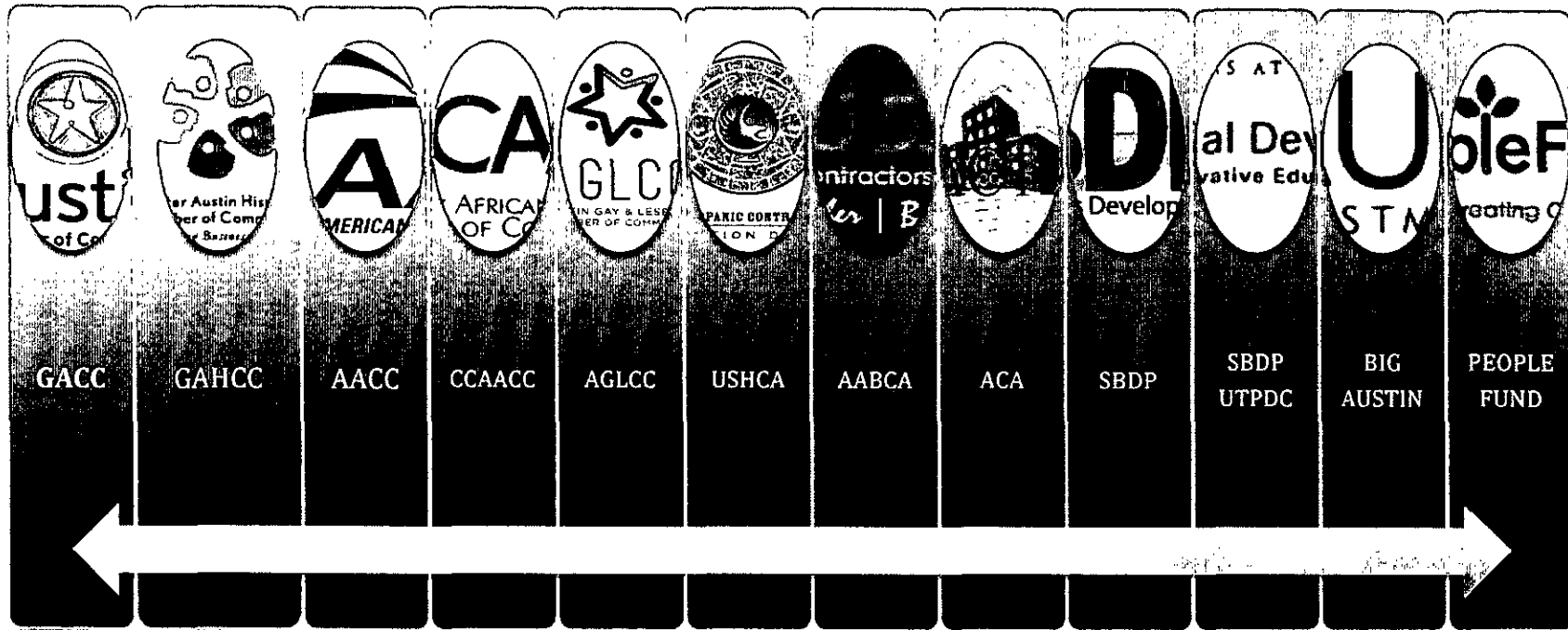


Late Backup



CONTINUUM OF SERVICES FOR LOCAL SMALL BUSINESSES

SIDE-BY-SIDE COMPARISON MINORITY CHAMBER AND MINORITY TRADE ASSOCIATION FUNDING

Organization	Fiscal Year	Contract Amount	Percentage Increase
Greater Austin Chamber (Greater Austin Economic Development Corporation)*	FY2007-2008	\$350,000	
Greater Austin Hispanic Chamber	FY2007-2008	\$58,160	
Capital City African-American Chamber	FY2007-2008	\$51,440	
Austin-Asian American Chamber	FY2007-2008	\$56,400	
Austin Area Black Contractors Association	FY2007-2008	\$45,000	
US Hispanic Contractors Association	FY2007-2008	\$45,000	
Asian Contractors Association	FY2007-2008	\$45,000	

Organization	Fiscal Year	Contract Amount	
Greater Austin Chamber (Greater Austin Economic Development Corporation)*	FY2008-2009	\$350,000	0
Greater Austin Hispanic Chamber	FY2008-2009	\$90,300	55.3
Capital City African-American Chamber	FY2008-2009	\$77,700	51.1
Austin-Asian American Chamber	FY2008-2009	\$87,000	54.3
University of Texas Professional Development Center	FY2008-2009	\$37,500	N/A
Austin Area Black Contractors Association	FY2008-2009	\$45,000	0
US Hispanic Contractors Association	FY2008-2009	\$45,000	0
Asian Contractors Association	FY2008-2009	\$45,000	0

Organization	Fiscal Year	Contract Amount	
Greater Austin Chamber (Greater Austin Economic Development Corporation)*	FY2009-2010	\$350,000	0
Greater Austin Hispanic Chamber	FY2009-2010	\$98,900	9.5
Capital City African-American Chamber	FY2009-2010	\$90,000	15.8
University of Texas Professional Development Center	FY2009-2010	\$32,600	*Amend#1
Austin-Asian American Chamber	FY2009-2010	\$90,000	3.5
Austin Area Black Contractors Association	FY2009-2010	\$45,000	0
US Hispanic Contractors Association	FY2009-2010	\$45,000	0
Asian Contractors Association	FY2009-2010	\$45,000	0

Organization	Fiscal Year	Contract Amount	
Greater Austin Chamber (Greater Austin Economic Development Corporation)*	FY2010-2011	\$350,000	0
Greater Austin Hispanic Chamber	FY2010-2011	\$223,900	126.4
Capital City African-American Chamber	FY2010-2011	\$180,000	100
University of Texas Professional Development Center	FY2010-2011	\$37,500	*Extention Option
Austin-Asian American Chamber	FY2010-2011	\$120,000	33.3
Austin Area Black Contractors Association	FY2010-2011	\$45,000	0
US Hispanic Contractors Association	FY2010-2011	\$45,000	0
Asian Contractors Association	FY2010-2011	\$45,000	0

Organization	Fiscal Year	Contract Amount	
Greater Austin Chamber (Greater Austin Economic Development Corporation)*	FY2011-2012	\$350,000	0
Greater Austin Hispanic Chamber	FY2011-2012	\$223,900	0
Capital City African-American Chamber	FY2011-2012	\$180,000	0
University of Texas Professional Development Center	FY2011-2012	\$783,750	1990%
Austin-Asian American Chamber	FY2011-2012	\$120,000	0
Austin Area Black Contractors Association	FY2011-2012	\$45,000	0
US Hispanic Contractors Association	FY2011-2012	\$45,000	0
Asian Contractors Association	FY2011-2012	\$45,000	0

*Greater Austin Chamber (Economic Development Corporation) original contract was awarded January 2005 for \$1,750,000, each FY since 2005 the Chamber receives a contract amendment for \$350,000

**In FY2009-2010 COA/AE staff recommended adding 5 extension options for an estimated \$350,000 each year for a revised ten-year estimated contract not to exceed \$3,530,000.

**ADDITIONAL SERVICE PROVIDER REQUEST for
MINORITY TRADE ASSOCIATION CONTRACTS
BUDGET YEAR 2012-13**

	Current Contract Funding	Associations Funding Request	Amount Submitted by SMBR for Budget Review
Minority Trade Association			
Austin Area Black Contractors Association	\$45,000	\$180,000	\$135,000
US Hispanic Contractors Association	\$45,000	\$223,000	\$178,000
Asian Contractors Association	\$45,000	\$120,000	\$75,000
TOTALS	\$135,000	\$523,000	\$388,000

**TOTAL AMOUNT REQUESTED
by SMBR for Budget Review**

\$388,000

Note: See slide 3 of the SMBR Budget Presentation, June 5, 2012. Listed as Additional Service Provider Request

RESOLUTION
MBE/WBE ADVISORY COMMITTEE
CITY OF AUSTIN TEXAS

SMBR & EGRSO SERVICE PROVIDER CONTRACTS

Having studied the issue of funding provided by the City to various service providers in the City, and after discussing the issue at a public meeting and receiving public comment, the Committee recommends the following to City Council:

1. There is a disparity in funding among service provider contracts administered by SMBR (minority trade contractor associations) and those administered by EGRSO (UT Professional Development Center and several local chambers of commerce); and there should be an increase in funding for the minority trade contractor associations based on a graduated scale of yearly increases throughout the life of the service agreement, with the agreements having a minimum term of 3 years, with 1 year options; and

2. City staff or a third party should study the overlap of services provider contracts administered by SMBR and EGRSO taking into account the audience each provider currently serves, to include consideration of cultural, language, time, day of the week, frequency, and length of classes offered; and coordination of service providers by SMBR and EGRSO, minority participation on contracts and for third party agreements where applicable; and

3. The interlocal cooperation agreement proposed between the City of Austin and University of Texas at Austin regarding small business training scheduled to be heard by City Council on April 26, 2012, be funded through September 30, 2012 in an amount not to exceed \$43,000.00, in order to allow for classes to proceed throughout the summer.

THIS Resolution has been approved by the MBE/WBE Advisory Committee this 19th day of April 2012.