

## A G E N D A



## Recommendation for Council Action

Austin City Council	Item ID	18720	Agenda Number	6.
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Meeting Date:	10/11/2012	Department:	Aviation
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## Subject

Authorize the negotiation and execution of an amendment to the airport concession lease agreement with Lone Star Dreams, Inc. d/b/a Auntie Anne's to extend the term, require renovations, and modify other lease terms for the operation of a pretzel concession in the Austin-Bergstrom International Airport (ABIA) terminal.

## Amount and Source of Funding

N/A Revenue Generating Lease.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	
Prior Council Action:	
For More Information:	Stephanie Tucker, 512-530-7507
Boards and Commission Action:	Recommended by the Austin Airport Advisory Commission on September 11, 2012.
MBE / WBE:	This concessionaire is a certified DBE.
Related Items:	

## Additional Backup Information

Lone Star Dreams, Inc. and its predecessor Wallie Ween of Texas, Inc. has operated an Auntie Anne's airport food and beverage concession in the East Food Court Area of the Barbara Jordan Terminal since the Austin Bergstrom International Airport opened in May 1999. Auntie Anne's serves a variety of pretzel and pretzel products. The lease is currently on a month to month basis.

Under the proposed amendment, the term of the lease will be extended until May 2017 at which time the entire terminal concession program will be rebid. In consideration of the lease extension, the concessionaire will be required to renovate its premises.

Under the concession agreement, the Concessionaire pays as rent the greater of a minimum annual guarantee (\$63,620) or a specified percentage of gross revenue (14.2%).