

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	18495	Agenda Number	46.
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Meeting Date:	October 11, 2012
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Department:	Purchasing
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## Subject

Authorize award and execution of a contract with HILL COUNTRY FENCE, INC., for the purchase and installation of fencing within the Water Quality Protection Lands of the Austin Water Utility in an amount not to exceed \$147,619.

## Amount and Source of Funding

Funding is available in the Fiscal Year 2012-2013 Capital Budget of the Austin Water Utility.

## Fiscal Note

A fiscal note is attached.

Purchasing Language:	Lowest responsive bid received.
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Prior Council Action:	
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For More Information:	Steve Aden, Corporate Purchasing Manager, 972-4040
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Boards and Commission Action:	Recommended by the Water and Wastewater Commission.
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.
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Related Items:	
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## Additional Backup Information

This contract is for the purchasing and installation of approximately 15,460 feet of fencing/water-gap installation at seven sites within the Water Quality Protections Lands. The project sites are located in Travis and Hays County predominately in a rural setting, but with some next to a rural neighborhood, suburban parks, or suburban roadway. Work will include the removal and disposal of existing dilapidated fencing within these sites and the installation of new fencing, gates, and tree braces where needed.

MBE /WBE solicited: 2/1

MBE /WBE bid: 0/0

**BID TABULATION**

IFB No. STA0282

Fencing Installation for Seven Sites within the Water Quality Protection Lands  
(7 – lines items)

**VENDOR**

**TOTAL BID**

Hill Country Fence, Inc.  
Spicewood, TX

\$147,618

Metalink Corporation  
Austin, TX

\$188,850

ASKI Procurements  
Austin, TX

\$97,400\*

\*Although no goals were established for the procurement, the bidder did list subcontracting opportunities, however, they failed to contact Small and Minority Business Resources Department (DSMBR) to obtain a list of MBE and WBE firms available to perform the services being identified for subcontracting, nor did they identify how much of the fencing was being subcontracted.

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Thirty-five notices were sent, including two MBEs and one WBE. Three bids were received, with no responses from MBE or WBE firms.
- c. The pricing offered represents a 17% decrease from the last purchase of this type made August 11, 2011.

**APPROVAL JUSTIFICATION**

- a. Lowest responsive bid received.
- b. The Purchasing Office Concurs with the Austin Water Utility's recommended award
- c. Advertised in the Austin American-Statesman and on the Internet.

