

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	19143	Agenda Number	56.
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Meeting Date:	October 11, 2012
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements supply contract with FLINT TRADING INC., to provide thermoplastic pavement marking materials for the Transportation Department, in an estimated amount not to exceed \$780,000, with three 12-month extension options in estimated amounts not to exceed \$260,000 for each extension option, for a total estimated contract amount not to exceed \$1,560,000.

Amount and Source of Funding

Funding in the amount of \$260,000 is available in the Fiscal Year 2012-2013 Operating Budget of the Transportation Department. Funding for the remaining 24 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Sole bid received.
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Prior Council Action:	
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For More Information:	Erin Grace, Buyer I, 972-4017
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Related Items:	
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Additional Backup Information

This contract is for thermoplastic pavement marking materials for the Transportation Department. The preformed thermoplastic material will be utilized in the Roadway Markings Program. Roadway markings are used to convey messages to roadway users such as which part of the road to use, information about conditions ahead, and indicate where passing is allowed. Using durable preformed thermoplastic material instead of paint has greatly increased the life of the pavement marking program. Thermoplastic markings have a service life that outlasts paint by two to three years depending on traffic volumes. The durability and good retroreflectivity of thermoplastic makes it the ideal method for striping high-traffic-volume roadways.

This material will be used in the roadway installation of words such as ONLY and SCHOOL, as well as arrows, bike symbols, crosswalk lines, and identifying speed humps. Preformed thermoplastic is also used to improve visibility of pavement markings during the day on light-colored asphalt and concrete roads.

MBE/WBE solicited: 1/2

MBE/WBE bid: 0/0

BID TABULATION

IFB No. EAG0216

Thermoplastic Pavement Marking Materials
(32 line items)

Vendor

Total Price

Flint Trading, Inc.
Thomasville, NC

\$256,462.70

The expenditures for the first 12 months of this contract are estimated to be \$260,000. A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Seventy three notices were sent, including one MBE and two WBEs. One bid was received, with no responses from the MBEs or WBEs.
- c. This pricing represents a 0% increase from the last purchase in February 2012.

APPROVAL JUSTIFICATION

- a. Sole bid received.
- b. The Purchasing Office concurs with the Transportation Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.