

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

Agenda Number

16.

Meeting Date:

November 1, 2012

Department:

Purchasing

Subject

Authorize award, negotiation, and execution of a 24-month requirements supply contract with CONTROL PANELS USA, INC., or the other qualified offeror to RFP No. GAL0008, for the purchase of relay panels for use at Austin Energy substations in an estimated amount not to exceed \$2,524,254, with three 12-month extension options in an estimated amount not to exceed \$1,262,127 per extension option, for a total estimated contract amount not to exceed \$6,310,635.

Amount and Source of Funding

Funding in the amount of \$1,156,950 is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy. Funding for the remaining 13 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing
Language:

Best evaluated proposal.

Prior Council
Action:For More
Information:

Gage Loots, Buyer II/512-322-6118

Boards and
Commission
Action:

Recommended by the Electric Utility Commission.

MBE / WBE:

This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

Related Items:

Additional Backup Information

This contract with Control Panels USA, Inc. will provide Austin Energy (AE) with substation relay panels to be purchased on an as-needed basis. Electrical relays are used to protect AE's high voltage transmission lines, substation equipment, and distribution system. The relay panels, along with other related equipment, monitor the system and during unexpected conditions will isolate, protect, or continue operation as required.

An AE evaluation team with expertise in this area evaluated the proposals and unanimously chose this proposal as the best to provide these products. Evaluation criteria used to evaluate the proposals included the technical solution, cost, experience, manufacturing capabilities, delivery lead times, responsiveness to terms & conditions, and local business presence.

This request allows for the development of an agreement with a qualified offeror that Council selects. If the City is unsuccessful in negotiating a satisfactory agreement with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that Council may select another qualified offeror and authorize contract negotiations with this provider.

MBE/WBE solicited: 4/3

MBE/WBE bid: 0/0

PRICE ANALYSIS

- a. Adequate competition.
- b. Two hundred twenty-six notices were sent, including four MBEs and three WBEs. Five proposals were received, with no response from the MBE/WBEs.

APPROVAL JUSTIFICATION

- a. Best evaluated proposal. Control Panels USA, Inc. is not the current provider of these products.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.