

A G E N D A



Recommendation for Council Action (Purchasing)

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| Austin City Council | Item ID: | 20324 | Agenda Number | 51. |
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| Meeting Date: | December 6, 2012 |
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| Department: | Purchasing |
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Subject

Authorize award and execution of a 36-month requirements service contract with HI-LITE MARKINGS, INC. to provide airfield marking removal and reapplication for the Aviation Department, in an estimated amount not to exceed \$2,004,975, with three 12-month extension options in estimated amounts not to exceed \$668,325 for each extension option, a total estimated contract amount not to exceed \$4,009,950.

Amount and Source of Funding

Funding in the amount of \$556,937 is available in the Fiscal Year 2012-2013 Operating Budget of the Aviation Department. Funding for the remaining 26 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

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| Purchasing Language: | Sole bid received. |
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| Prior Council Action: | |
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| For More Information: | Sai Xoomsai, Senior Buyer, 972-4016 |
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| Boards and Commission Action: | Recommended by the Austin Airport Advisory Commission. |
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| MBE / WBE: | |
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| Related Items: | This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation. |
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Additional Backup Information

This Contract will provide airfield markings removal and reapplication of markings removed from the runways, taxiways, apron and ramps, or non-movement areas for the Austin Bergstrom International Airport. This contract has an immediate need to remove runway and other airport markings to comply with the Federal Aviation Administration's (FAA) Part 139, the Airport's Certification Manual and the FAA's Advisory Circulars. All other markings will be removed as needed to maintain a systematic markings management program.

Austin-Bergstrom International Airport is a Federal Aviation Regulation Part 139 Certificated airport, and is subject to the requirements and minimum standards set forth by the Federal Aviation Association. Among such standards are airfield markings to increase airfield safety and enhance runway and taxiway visibility to those that need them: pilots and others who operate on the airfield surfaces.

This contract was broken down into two portions. Part one, the main purpose of the contract, is for removal of the existing airfield markings that have built up over the years of annual airfield painting maintenance program. Having a vendor that specializes in airfield marking removal will help ensure proper removal method to minimize pavement scarring and damage, and to help optimize the life of the new marking application and minimize airfield marking confusion. Airfield Markings will be inspected for compliance and removed as necessary. The bid for removing the airfield markings is \$1,107,225.00 dollars.

The second portion of the contract is for reapplication (painting) of the airfield markings, but will be used only as necessary. At this time the Field Maintenance staff will replace all markings removed by the contractor. If Aviation is unable to get the airfield markings on the pavement in a timely manner, this portion of the contract will be used. The bid for the reapplication of the airfield markings is \$897,750.

MBE/WBE solicited: 16/3

MBE/WBE bid: 0/0

BID TABULATION

IFB No. PAX0038

Airfield Markings Removal

12 line items

Vendor

Total Price

Hi-Lite Markings, Inc.
Austin, TX

\$668,325.00

A copy of complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Sole bid. The solicitation was originally advertised for a period of twenty-three days and was extended seven days in an attempt to increase Vendor interest. Other Vendors were contacted and made a business decision not to submit a bid.
- b. One hundred forty-five notices were sent, including 16 MBEs and 3 WBEs. One bid was received. The MBEs and WBEs did not respond.
- c. This is the first contract for these services; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- a. The Purchasing Office concurs with the Aviation Department's recommended award.
- b. Advertised in the Austin American-Statesman and on the Internet.