

**EVALUATION MATRIX  
EMS HIRING AND PROMOTIONAL EXAMS  
RFP CEA0111**

<b>EVALUATION FACTORS</b>	<b># Possible Points</b>	<b>Industrial Organizational Solutions Inc. Westchester, IL</b>	<b>PDRI Arlington, VA</b>	<b>Cooperative Personnel Services Sacramento, CA</b>
Cost	<b>15</b>	15	8	10
Local Business Presence	<b>10</b>	0	0	0
Program Concept and Solutions for Promotional Exams	<b>35</b>	30	26	22
Demonstrated Company Experience and Personnel Qualifications	<b>25</b>	21	19	15
Program Concept and Solutions for Hiring Exams	<b>15</b>	11	9	8
<b>TOTAL</b>	<b>100</b>	77	62	55