## Recommendation for Council Action (Purchasing)

<table>
<thead>
<tr>
<th>Austin City Council</th>
<th>Item ID:</th>
<th>Agenda Number</th>
<th>54.</th>
</tr>
</thead>
</table>

### Meeting Date: December 6, 2012

### Department: Purchasing

### Subject

Authorize award and execution of a 36-month requirements service contract with SIMPLEX GRINNELL LP to provide maintenance and repair of security access control and closed-circuit television monitoring systems for the Building Services Department, in an estimated amount not to exceed $236,700, with three 12-month extension options in estimated amounts not to exceed $78,900 per extension option, for a total estimated contract amount not to exceed $473,400.

### Amount and Source of Funding

Funding in the amount of $72,325 is available in the Fiscal Year 2012-2013 Operating Budget of the Building Services Department. Funding for the remaining 25 months of the original contract period and extension options is contingent upon available funding in future budgets.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

### Purchasing Language:

Lowest bid received.

### Prior Council Action:


### For More Information:

Sai Xoomsai, Senior Buyer, 972-4016

### Boards and Commission Action:


### MBE / WBE:


### Related Items:

This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
This contract will provide for the necessary, systematic, and periodic servicing, maintenance, and repair of security access control systems and closed-circuit television monitoring systems at various Building Services facilities. The contractor will provide maintenance and repair/replacement services on an as-needed basis, as these systems are considered critical equipment. If the contractor cannot perform needed repairs onsite, temporary equipment will be provided to the City by the contractor. Monitoring of the security access control system will be done by the City employee.

System maintenance includes testing of sensors, cleaning, and adjustment of the Uninterruptible Power Supply (UPS), battery replacement for the UPS, camera operation verification, and software and disk drive checks. As the City's requirements change, the contractor may be requested to provide written recommendations for upgrades or other enhancements to ensure system performance. Thirty-three percent of requested annual budget is for replacement parts on as needed basis.

MBE/WBE solicited: 4/2  
MBE/WBE bid: 0/0

**BID TABULATION**  
**IFB No. PAX0036**  
Maintenance and Repair of Security Access Control and Closed-Circuit Television Monitoring Systems  
4 line items

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Simplex Grinnell LP</td>
<td>$78,900.00</td>
</tr>
<tr>
<td>Round Rock, TX</td>
<td></td>
</tr>
<tr>
<td>Entech Sales &amp; Service, Inc.</td>
<td>$82,950.00</td>
</tr>
<tr>
<td>Austin, TX</td>
<td></td>
</tr>
<tr>
<td>MCFSA, Ltd.</td>
<td>$92,190.00</td>
</tr>
<tr>
<td>Austin, TX</td>
<td></td>
</tr>
<tr>
<td>Turnkey Security, Inc.</td>
<td>$113,400.00</td>
</tr>
<tr>
<td>Manchaca, TX</td>
<td></td>
</tr>
<tr>
<td>Stanley Convergent Security Solutions, Inc.</td>
<td>$146,824.00</td>
</tr>
<tr>
<td>Palatine, IL</td>
<td></td>
</tr>
</tbody>
</table>

A copy of complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

a. Adequate competition.  
b. One hundred four notices were sent, including 4 MBE and 2 WBEs. Five bids received. The MBE/WBEs did not respond.  
c. This is the first contract for these services; therefore, there is no pricing history available.
APPROVAL JUSTIFICATION

a. Lowest bid received
b. The Purchasing Office concurs with Building Services Department’s recommended award.
c. Advertised in the Austin American-Statesman and on the Internet.