

EVALUATION FACTORS FOR: RFP TVN0024

EVALUATION CRITERIA		TOTAL POINTS	Municipal Services Bureau Austin, TX	Credit Protection Association, LP Dallas, TX	NCO Financial Systems Horsham, PA	Americollect, Inc. Manitowoc, WI	Penn Credit Harrisburg, PA
1	System Concept & Solution	25	22	23	22	23	19
2	Organization and Management Structure	20	19	19	18	16	17
3	Demonstrated Applicable Experience	20	19	19	20	17	16
4	Local Presence	10	10	0	0	0	0
		Sub-Totals (Criteria 1-4)	70	61	60	56	52
5	Commission Rate	25	16	19	17	18	18
			No-bid	No-bid	25	22	25
			No-bid	No-bid	25	22	23
			No-bid	8	No-bid	11	13
GRAND TOTAL SCORE		100 Points	86	80	77	74	70
			No-bid	No-bid	85 *	78	77
			No-bid	No-bid	85	78	75
			No-bid	69	No-bid	67	65

* Awards can not be made to the same vendor for Primary and Secondary collection levels nor for Secondary and Tertiary collection levels

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

EVALUATION CRITERIA		TOTAL POINTS	CMI Group	West Asset Mgt., Inc.	Credit Systems International	Focus Receivables Mgt.	Southwest Credit	
1	System Concept & Solution	25	21	16	15	15	9	
2	Organization and Management Structure	20	19	14	15	13	4	
3	Demonstrated Applicable Experience	20	17	14	18	12	8	
4	Local Presence	10	0	0	0	0	0	
		Sub-Totals (Criteria 1-4)	57	44	48	40	21	
5	Commission Rate	25	Primary	19	25	17	19	18
			Secondary	18	20	No-bid	18	18
			Tertiary	No-bid	18	19	21	20
			Low-Dollar	No-bid	No-bid	No-bid	19	25
GRAND TOTAL SCORE		100 Points	Primary	76	69	65	59	39
			Secondary	75	64	No-bid	58	39
			Tertiary	No-bid	62	67	61	41
			Low-Dollar	No-bid	No-bid	No-bid	59	46

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