

### Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	20495	Agenda Number	34.
Meeting Date:	December 13, 2012				
Department:	Purc	hasing			

#### Subject

Authorize award and execution of seven 36-month requirements supply contracts for the purchase of electrical maintenance supplies for Austin Energy with TECHLINE INC. in an estimated amount not to exceed \$350,439, with three 12-month extension options in an estimated amount not to exceed \$116,813 per extension option for a total estimated contract amount not to exceed \$700,878; STUART C. IRBY in an estimated amount not to exceed \$234,216, with three 12-month extension options in an estimated amount not to exceed \$78,072 per extension option, for a total estimated contract amount not to exceed \$468,432; KBS ELECTRICAL DISTRIBUTORS INC. in an estimated amount not to exceed \$110,196, with three 12-month extension options in an estimated amount not to exceed \$36,732 per extension option, for a total estimated contract amount not to exceed \$220,392; BORDER STATES ELECTRIC in an estimated amount not to exceed \$37,005, with three 12-month extension options in an estimated amount not to exceed \$12,335 per extension option, for a total estimated contract amount not to exceed \$74,010; TAPE SOLUTIONS, INC. (WBE) in an estimated amount not to exceed \$35,478, with three 12-month extension options in an estimated amount not to exceed \$11,826 per extension option, for a total estimated contract amount not to exceed \$70,956; 3MB INTERIOR PLUS. in an estimated amount not to exceed \$29,769, with three 12-month extension options in an estimated amount not to exceed \$9,923 per extension option, for a total estimated contract amount not to exceed \$59,538; and CRAWFORD ELECTRIC SUPPLY in an estimated amount not to exceed \$12,243, with three 12-month extension options in an estimated amount not to exceed \$4,081 per extension option, for a total estimated contract amount not to exceed \$24,486. The annual amount for all electrical maintenance supplies required under these agreements will be for a total estimated amount not to exceed \$269,782 each and combined.

## Amount and Source of Funding

Funding in the amount of \$224,818 is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy. Funding for the remaining 26 months of the original contract period and extension options is contingent upon available funding in future budgets.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Language:			
Prior Council Action:			
For More Information:	Gabriel Guerrero, Buyer II/322-6060		
Boards and Commission Action:	Recommended by the Electric Utility Commission.		
MBE / WBE:			
Related Items:	These contracts will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.		
Additional Backup Information			

These contracts will provide for the supply of 48 various electrical maintenance supplies such as channel steel and aluminum, channel locknuts, fittings and brackets, flexible conduit tubing, rigid steel conduit, conduit couplings, fuse plugs, fuse cartridges, various tapes, various tie wraps. These items are needed to replenish stock at Austin Energy's Kramer and St. Elmo warehouses to issue to crews for building and maintaining substations, installing transformer vaults, splicing cables and for general maintenance of facilities and equipment.

MBE/WBE solicited: 1/2

MBE/WBE bid: 0/1

#### **BID TABULATION**

IFB No. GGU0110

Electrical Maintenance Supplies Price Agreement (48 Line Items)

VENDOR	Number of Line Items Bid	Number of Line Items Awarded	Total Annual <u>Award</u>
Techline Inc. Austin, TX	31	7	\$116,813
Stuart C. Irby Austin, TX	48	12	\$78,072
KBS Elec. Dist. Austin, TX	45	7	\$36,732
Border States Electric Austin, TX	48	1	\$12,335
Tape Solutions, Inc. (WBE) Austin, TX	10	5	\$11,826
3MB Interior Plus	42	2	\$9,923

Sugar Land, TX			
Crawford Electric Supply Austin, TX	22	14	\$4,081
Priester-Mell & Nicholson Inc. Austin, TX	17	0	No Award
LBI Group Companies, Inc. Austin, TX	24	0	No Award

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

#### **PRICE ANALYSIS**

- a. Adequate competition.
- b. Two Hundred and forty-four notices were sent, including one MBE's and two WBE's. Nine bids were received, with one response from a WBE.
- c. The pricing offered represents a 23.3% decrease from the last contract award in December 2008. The decrease is due to better competitions from a broader vendor base.

# **APPROVAL JUSTIFICATION**

- a. Lowest bids received meeting specification. Techline, Stuart C. Irby, KBS and Crawford Elec. are the current providers of these products.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.