

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	19814	Agenda Number	50.
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Meeting Date:	November 1, 2012
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Department:	Purchasing
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## Subject

Authorize award and execution of a contract through the Texas Local Government Purchasing Cooperative (BuyBoard) with PHILPOTT MOTORS, LTD, for the purchase of 97 police vehicles in an amount not to exceed \$2,866,317.

## Amount and Source of Funding

Funding in the amount of \$2,679,231 is available in the Fiscal Year 2012-2013 Vehicle Acquisition Fund. Funding in the amount of \$187,086 is available in the One-Time Critical Fund of the Fiscal Year 2012-2013 Capital Outlay Budget of the Austin Police Department.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Cooperative Purchase.
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Prior Council Action:	
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For More Information:	Sharon Patterson, Senior Buyer 974-2995
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Boards and Commission Action:	
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MBE / WBE:	
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Related Items:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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## Additional Backup Information

This contract is for the purchase of thirty Ford Taurus Interceptor sedans and sixty-seven Ford Explorer SUVs. Of the ninety-seven vehicles being purchased, six are additions to the fleet and ninety-one are replacing vehicles currently in the fleet. All of these vehicles will be model year 2013.

The vehicles being purchased are designated as:

Fifty-eight of the SUVs will be patrol vehicles - six new to the fleet, fifty-two replacing existing fleet units

Eight of the SUVs will be K-9 vehicles – replacing existing fleet units

One SUV will be unmarked – replacing existing fleet units

Thirty sedans will be unmarked - replacing existing fleet units

The Austin Police Department (APD) has been utilizing the Ford Crown Victoria for its patrol cars. However, in 2011 Ford Motor Company ceased production of the Crown Victoria. Since that time, APD has been evaluating various makes and models as a replacement for the Crown Victoria. The evaluation consisted of a thorough review of the vehicle specifications, road testing, maneuverability, and placement of equipment.

Fleet Services and the Office of Sustainability have worked together to develop a vehicle purchasing process to progress towards our citywide objective of obtaining carbon neutrality by 2020. The purchasing criteria incorporate criteria pollutant and greenhouse gas emissions impact, available technologies on the market, physical demands on the vehicle, service application, and life-cycle cost. These criteria are applied to all vehicle purchase requests submitted to Fleet.

All of these vehicles are flex fuel vehicles that are capable of operating on gasoline (typically 6-10% ethanol) up to E85 (85% ethanol blended with 15% gasoline). A new-technology flex fuel vehicle operating on E85 produces tailpipe NOx, carbon monoxide, and non-methane hydrocarbon levels no different from running on gasoline while also reducing life cycle greenhouse gas emissions by at least 20%.

The vehicles in this RCA have been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office.

All of these replacement vehicles have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each vehicle proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

The Purchasing Office conducted a price analysis to determine that the BuyBoard contract was the best value to the City. The Philpott Motors contract offered the lowest prices and is able to provide vehicles that fully meet the needs of the Austin Police Department. Philpott Motors is contracted through BuyBoard to supply these types of vehicles to other public entities statewide as a result of a competitive bidding process. Utilizing BuyBoard contracts provides for volume discount pricing as well as the earliest opportunity to place the City's vehicles on order.