

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	20828	Agenda Number	34.
Meeting Date:	January 17, 2013			
Department:	Purchasing			
Subject				
Authorize award and execution of a 24-month requirements service contract with WHELAN SECURITY COMPANY, INC., or one of the other qualified bidders for IFB-BV STA0182, to provide unarmed security guard and patrol services for Austin Water Utility facilities in an estimated amount not to exceed \$2,238,264, with two 24-month in an estimated amount not to exceed \$2,238,264 per extension option, for a total estimated contract amount not to exceed \$6,714,792.				
Amount and Source of Funding				
Funding in the amount of \$746,088 is available in the Fiscal Year 2012 – 2013 Operating Budget of the Austin Water Utility. Funding for the remaining sixteen months of the original contract period and extension options is contingent upon available funding in future budgets.				
Fiscal Note				
There is no unanticipated fiscal impact. A fiscal note is not required.				
Purchasing Language:	Best evaluated bid.			
Prior Council Action:				
For More Information:	Steve Aden, Purchasing Manager, 972-4040			
Boards and Commission Action:	To be reviewed by the Water and Wastewater Commission on January 9, 2012.			
Related Items:				
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.			
Additional Backup Information				

This contract with Whelan Security Company, Inc. is to provide unarmed security guard and patrol services at multiple City of Austin Water Utility (AWU) sites seven days per week including holidays. The Contractor will be required to provide 24-hour unarmed security guard as well as unarmed roving security at selected locations. In addition, unarmed patrol guards will be required to perform mobile monitoring and investigation of alarm activations at various other AWU sites throughout the City of Austin.

All guard personnel assigned to this contract must pass a Texas Department of Public Safety criminal background investigation. All assigned guards must be certified by the Texas Board of Private Investigators and Private Security Agencies.

MBE/WBE solicited: 7/1

MBE/WBE bid: 1/0

BID TABULATION
IFB-BV STA0182
Unarmed Security Guard and Patrol Services
(9 line items)

<u>VENDOR</u>	<u>TOTAL ANNUAL BID</u>
Whelan Security Company, Inc. Austin, TX	\$1,119,131.04
Vets Securing America San Antonio, TX	\$1,125,529.56
Allegiance Security Group San Antonio, TX	\$1,193,348.52
Smith Protective Services Austin, TX	\$1,220,905.92
Sentry Security & Investigations, L.P. (MBE) Austin, TX	\$1,233,377.83
Pro Security Group, Inc. Lorena, TX	\$1,238,880.00
Executive Security Systems Austin, TX	\$1,243,936.20
Allied Barton Security Services Austin, TX	\$1,250,547.72
Ameritex Guard Service Richardson, TX	\$1,298,934.00
Diamond Security Chicago Heights, IL	\$1,307,214.48

North Atlantic Security Columbus, MS	\$1,315,678.68
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Ruiz Protective Service Dallas, TX	\$1,358,050.20
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Securitas Security Services Austin, TX	*
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ISA Weslaco, TX	**
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The Martins Group Houston, TX	**
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B P Worldwide Security Houston, TX	***
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*Firm took exception to the City's terms and conditions and failed provide information requested for evaluation of the firm.

**Bidder failed to provide a monthly rate as called for in the solicitation but provided an hourly rate which was deemed non-responsive.

***Bidder withdrew their bid because they had submitted an hourly rate in lieu of a monthly rated as called for in the solicitation.

A bid tabulation is on file in the Purchasing Office and is available on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate Competition.
- b. Three hundred and five notices were sent, including seven MBEs and one WBE. Sixteen bids were received, with one response from a MBE firm. One "No Bid" response was received.
- c. Based upon the changes in the scope of work from the previous contract awarded in August 2010, we are unable to determine what the actual increase or decrease to the contract actually is.

APPROVAL JUSTIFICATION

- a. Best evaluated bid and the lowest price offered.
- b. The Purchasing Office concurs with Austin Water Utility's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.