

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

20967

Agenda Number

35.

Meeting Date:

January 17, 2013

Department:

Purchasing

Subject

Authorize award and execution of Amendment No. 9 to a revenue contract with LONE STAR RIVERBOAT, INC., for a paddlewheel boating concession on Lady Bird Lake for the Parks and Recreation Department to extend the contract for a period of 24 months, providing estimated revenue of \$61,916, for a revised estimated contract revenue total of \$300,134.

Amount and Source of Funding

The total revenue for the remaining months of Fiscal Year 2012-2013 is estimated to be \$19,548 and will be included in the General Fund.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing
Language:

Contract Amendment.

Prior Council
Action:For More
Information:

Sharon Patterson, Senior Buyer, 974-2995

Boards and
Commission
Action:

Recommended by the Parks and Recreation Board.

Related Items:

MBE / WBE:

This contract was awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

Additional Backup Information

This contract is for the management and operation of a boating concession, providing lake excursions as a part of Lady Bird Lake recreational venues available to the general public. Lone Star Riverboat, Inc. operates from a boat dock located on the south side of Lady Bird Lake shoreline immediately east of Drake Bridge at 101 South First Street.

With the establishment of the Contract Compliance Unit in late 2010, the Parks and Recreation Department began the process of reviewing its' Concession Policy along with all concession contracts in January 2011. In coordination with the Parks and Recreation Board, the department is working to review and establish requirements for current and future park concessions. This amendment is sought to extend current services to the public while affording the department time to conduct research, planning, and public input to develop recommendations to the concession policy in accordance with City Code.

This contract was competitively bid and awarded in 2000 for a period of five years for guaranteed annual revenue of \$75,000 with one five-year extension option. Amendment No. 1 was issued in June 2000 to correct the basic term of the contract. Amendment No. 2 was issued in November 2005 to exercise the first extension option. Amendment No. 3 was issued in December 2010 to exercise the first 120-day holdover. Amendment No. 4 was issued in May 2011 to exercise a second 120-day holdover. Amendment No. 5 was issued in September 2011 to issue a third 120-day holdover. Amendment No. 6 was issued in December 2011 to issue a 60-day holdover.

In February 2012, Council authorized a holdover period not to exceed 12 months. At that time, Amendment No. 7 was issued to exercise a holdover for 10 months of the 12-month period. Amendment No. 8 was issued in December 2012 to issue a holdover for the remaining 2 months, allowing time to seek Council approval for authorization to extend the contract for a period of 24 months.

Contract Summary

ACTION	DESCRIPTION	REVENUE
Contract Award	Original 5-year contract	\$77,311*
Amendment No. 1	Correction made to the basic term	\$0
Amendment No. 2	Exercise the first extension option	\$94,656*
Amendment No. 3	Exercise 120-day holdover	\$9,512*
Amendment No. 4	Exercise 120-day holdover	\$9,512*
Amendment No. 5	Exercise 120-day holdover	\$10,100*
Amendment No. 6	Exercise 60-day holdover	\$5,148*
Amendment No. 7	Exercise 10-month holdover	\$26,395**

Amendment No. 8	Exercise 2-month holdover	\$5,584**
Proposed Amendment No. 9	Extend contract for a period of 24 months	\$61,916**
Total Contract Revenue		\$300,134**
*Reported Revenue		
**Estimated Revenue		