

EVALUATION FACTORS FOR: RFP TVN0027 – Commercial & Industrial Demand Response Program Expansion

EVALUATION CRITERIA		Total Points	EnerNoc, Inc. Boston, MA	Energy Solutions Oakland, CA	Servidyne Atlanta, GA	High Performance SmarteBuilding Austin, TX
1	Project Concept and Solutions & Program Proposed	25	24	22	18	16
2	Demonstrated Applicable Experience, References and Personnel Qualifications	25	24	22	20	14
3	Evidence of Good Organization and Project Management Practices	5	5	4	4	3
4	Total Evaluated Cost	35	28	29	35	30
5	Local Business Presence	10	0	2	0	10
GRAND TOTAL SCORE		100	81	79	77	73

EVALUATION CRITERIA		Total Points	CLEAR Austin, TX	North American Power Partners Moorestown, NJ	Skipping Stone Fountain Valley, CA
1	Project Concept and Solutions & Program Proposed	25	16	14	18
2	Demonstrated Applicable Experience, References and Personnel Qualifications	25	18	13	17
3	Evidence of Good Organization and Project Management Practices	5	4	2	3
4	Total Evaluated Cost	35	21	32	14
5	Local Business Presence	10	10	6	0
GRAND TOTAL SCORE		100	69	67	52

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.