

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	21271	Agenda Number	22.
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Meeting Date:	February 28, 2013
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements service contract with MALDONADO NURSERY & LANDSCAPING, INC. for grounds maintenance services for the Austin Water Utility in an estimated amount not to exceed \$389,478, with three 12-month extension options in an estimated amount not to exceed \$129,826 per extension option, for a total estimated contract amount not to exceed \$778,956.

Amount and Source of Funding

Funding in the amount of \$75,732 is available in the Fiscal Year 2012 – 2013 Operating Budget of the Austin Water Utility. Funding for the remaining twenty-nine months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid received.
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Prior Council Action:	
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For More Information:	Stephen Aden, Purchasing Manager, 972-4040
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Boards and Commission Action:	Recommended by the Water and Wastewater Commission.
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.
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Related Items:	
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Additional Backup Information

This contract with Maldonado Nursery & Landscaping of Austin, Texas is to provide grounds maintenance services for 143 locations throughout the Austin Water Utility which includes pump stations, lift stations, and Wastewater Package Plants. The contract includes labor, materials, and equipment to provide complete grounds maintenance services, including mowing and trimming of grass and vegetation, removal of trash and tree and shrub trimming.

It is the City's intention to reduce emissions by promoting the use of cleaner-burning, reduced emission powered equipment on the contracts the City enters for these services. The City promotes the use of this equipment by including a price preference to the final total bid price up to 5% for bidders' use of reduced emissions power equipment. All tractors and mowers used by the contractor are propane powered.

MBE/WBE solicited: 7/8

MBE/WBE bid: 1/0

BID TABULATION
IFB NO. STA0292
Grounds Maintenance Services
(143 Locations, 7 Groups)

<u>VENDOR</u>	<u>TOTAL BID</u>
Maldonado Nursery & Landscaping, Inc. Austin, TX	\$129,825.96
Andy J. Wihelm San Marcos, TX	\$204,296.15
Great Western Corp. Austin, TX	\$224,885.00
Stillwater Landscapes Elgin, TX	\$261,747.00
Forever Green Austin, TX	\$311,490.00
Pampered Lawns Austin Austin, TX	\$515,666.00
ADK Environmental, Inc. Odem, TX	\$975,291.33

Note: Award was based on lowest bid per group. Maldonado Nursery & Landscaping was lowest bid for all groups.

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Two hundred fourteen notices were sent, including six MBE and eight WBE firms. Seven bids were received

including one MBE response. No WBE firms responded.

- c. The pricing offered represents a 58% decrease to the previous contract awarded in June 2008.

APPROVAL JUSTIFICATION

- a. Lowest bid received. The recommended awardee is not the current vendor but has provided services to the City of Austin in the past.
- b. The Purchasing Office concurs with the Austin Water Utility's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.