

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	22089	Agenda Number	26.
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Meeting Date:	February 28, 2013
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Department:	Purchasing
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## Subject

Authorize award and execution of a 36-month requirements service contract with EAGLE HYDRO BLAST to provide power washing services for various City Departments in an estimated amount not to exceed \$75,150, with three 12-month extension options in estimated amounts not to exceed \$25,050 per extension option, for a total estimated contract amount not to exceed \$150,300.

## Amount and Source of Funding

Funding in the amount of \$18,787 is available in the Fiscal Year 2012-2013 Operating Budget of various City Departments. Funding for the remaining 28 months of the original contract period and extension options is contingent upon available funding in future budgets.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid received.
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Prior Council Action:	
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For More Information:	Sai Xoomsai, Senior Buyer, 972-4016
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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## Additional Backup Information

This contract will provide power washing services for various City departments at various City locations. The power washing services will be on an as-needed basis and will be performed on, and around, walkways, curbs, and parking area. In addition to power washing, the contractor will also collect and remove trash and debris. The contractor will utilize equipment that reclaims the water used during power washing, thereby reducing surface runoff and the risk of groundwater contamination. This contract will provide labor, supervision, material, and trained personnel. This contract will utilize Occupational Safety & Health Administration (OSHA) and Leadership in Energy and Environmental Design (LEED) approved chemicals including Green Seal and Eco logo Certified Products.

City departments that will utilize this contract include the Aviation Department, Building Services Department, and the Convention Center Department.

MBE/WBE solicited: 16/3

MBE/WBE bid: 0/0

**BID TABULATION**

IFB No. PAX0038

Power Washing Services

4 line items

<b><u>Vendor</u></b>	<b><u>Total Price</u></b>
Eagle Hydro Blast Pflugerville, TX	\$25,050.00
Norman Ward Leander, TX	\$40,000.00
Yosan, Inc. Austin, TX	\$45,900.00
River City Power Washing, LLC Austin, TX	\$168,980.00
AAA National USA Norcross, GA	\$227,500.00
Aleon Properties, Inc. Austin, TX	\$380,920.00

A copy of complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. One hundred forty-five notices were sent, including 16 MBEs and 3 WBEs. The MBE/WBEs did not respond.
- c. The previous contract for these services was based on a complicated and widely varying price per facility. This contract is based solely on the cost by square foot which makes this contract not directly comparable to previous

actions.

**APPROVAL JUSTIFICATION**

- a. Lowest bid received
- b. The Purchasing Office concurs with the Aviation Department, Building Services Department, and the Convention Center Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.