

AGENDA



Recommendation for Council Action (Purchasing)

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|---|---|-------|----------------------|-----|
| Austin City Council | Item ID: | 22784 | Agenda Number | 27. |
| Meeting Date: | March 28, 2013 | | | |
| Department: | Purchasing | | | |
| Subject | | | | |
| Authorize award and execution of a 36-month requirements supply contract with VULCAN ALUMINUM, to provide blank aluminum signs for the Transportation Department, in an estimated amount not to exceed \$525,000, with three 12-month extension options in estimated amounts not to exceed \$175,000 per extension option, for a total estimated contract amount not to exceed \$1,050,000. | | | | |
| Amount and Source of Funding | | | | |
| Funding in the amount of \$58,334 is available in the Fiscal Year 2012-2013 Operating Budget of the Transportation Department. Funding for the remaining 32 months of the original contract period and extension options is contingent upon available funding in future budgets. | | | | |
| Fiscal Note | | | | |
| There is no unanticipated fiscal impact. A fiscal note is not required. | | | | |
| Purchasing Language: | Lowest bid received. | | | |
| Prior Council Action: | █ | | | |
| For More Information: | Erin D'Vincent, Buyer II, 972-4017 | | | |
| Boards and Commission Action: | █ | | | |
| Related Items: | █ | | | |
| MBE / WBE: | This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation. | | | |

Additional Backup Information

This contract is for the purchase of blank aluminum Traffic Signs for the Transportation Department. These blanks will be used for the Signs Program within the Signs and Markings Division. This program is responsible for the maintenance of traffic control devices that provide for the orderly movement of all road users, including pedestrians and bicyclists on streets, highways, bikeways, and private roads open to public travel. Transportation staff will create and install these signs throughout the entire City. The most frequently maintained are stop signs and regulatory signs including speed limit and parking restrictions.

The purchase of the sign blanks allows the City the ability to create standard traffic signs for ongoing routine maintenance activities, while maintaining the flexibility to modernize signs as design requirements change or become more stringent.

MBE/WBE solicited: 3/5

MBE/WBE bid: 0/0

BID TABULATION

IFB No. EAD0215
Blank Aluminum Signs
(43 line items)

| <u>Vendor</u> | <u>Total Price</u> |
|--|---------------------------|
| Vulcan Aluminum Foley, AL | \$161,458.00 |
| US Standard Sign Franklin Park, IL | \$174,289.50 |
| Pathmark Traffic Products of Texas, Inc. San Marcos, TX | \$203,550.50 |
| Signotech, Inc. Canada | \$221,263.00 |
| RJ Signs, dba Fastsigns Austin, TX | \$356,459.00 |

The expenditures for the first 12 months of this contract are estimated to be \$175,000. A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Two hundred eighty-six notices were sent, including three MBEs and five WBEs. Five bids were received, with no response from the MBEs or WBEs.
- c. The pricing offered represents at 20.03% decrease from the same line items ordered off of last contract awarded in August 2007.

APPROVAL JUSTIFICATION

- a. Lowest bid.
- b. The Purchasing Office concurs with the Transportation Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.