



Vendor Contract Information

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Hill Country Outdoor Power[X]

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None Selected

[Contract](#)

None selected

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**Vendor Name:** Hill Country Outdoor Power

**Address:** 6406 Burleson Rd., Suite 130  
Austin, TX 78744

**Phone Number:** (877) 798-7278

**Email:** buyboard@hillcountryoutdoor.com

**Federal ID:** [REDACTED]

**Contact:** Jim Dees

**Accepts RFQs:** Yes

**Minority Owned Vendor:** No

**Women Owned Vendor:** No

**Contract Name:** Grounds Equipment, Irrigation Parts, Supplies & Installation

**Contract Description:**

**Contract#:** 373-11

**Effective Date:** 06/01/2011

**Expiration Date:** 05/31/2014

**Payment Terms:** Net 30 days

**Delivery Days:** 10

**Shipping Terms:** Freight prepaid by vendor and added to invoice

**Freight Terms:** FOB Shipping Point

**Ship Via:** Common Carrier

**Region Served:** All Texas Regions

**States Served:** All States

**Contract Exceptions:** For Whole Goods Texas regions 13 only & states serviced is Texas only. Whole goods freight destination will include a fuel surcharge of \$3 per 60 miles of travel round trip.

**Extended Exceptions:** [Hill Country Outdoor Power's Extended Exceptions](#)

**Additional Info:** See Extended Exceptions for more information on shipping.

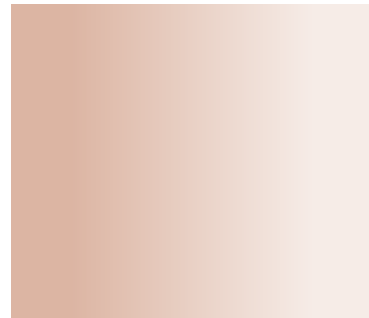
**Quote Reference Number:** 373-11

**Return Policy:** Returns must be received within 30 days from date you receive your order for a refund, less shipping, all returns must be in new, unused, uninstalled & resaleable condition

**Regulatory Notice:** BuyBoard contract pricing does not include bonding or insurance. Each entity must assess their individual projects to determine the need for bonding and insurance, including without limitation such workers' compensation insurance as may be required by state or local law or policy. If required, it is the responsibility of each entity to take appropriate action to determine compliance by the vendor.

Also, each entity must assess their individual projects to determine whether the project is subject to prevailing wage rate requirements under the federal Davis Bacon Act or applicable state or local law. If any such requirements apply, it is the responsibility of each entity to take appropriate action to determine compliance by the vendor.

The Texas Professional Services Procurement Act, Chapter 2254 of the Texas Government Code ("Act"), prohibits a governmental entity from using a competitive bid process if it initially considers price in the procurement of professional services covered under "Professional services" under the Act includes, but is not limited to, professional engineering, architecture, accounting, landscape architecture, land surveying, and related services.



estate appraisal services. Additionally, the Texas Interlocal Cooperation Act provide governmental entity may not use an interlocal contract with a purchasing cooperative purchase engineering or architectural services (Texas Government Code, Section 791.011(h)). BuyBoard® contracts do not, and are not intended to, include professional services that must be procured in accordance with the Act. Cooperative members are reminded that they must comply with the Act whenever a contract includes professional services as a component part, and may not procure engineering or architectural services through a BuyBoard contract.

Contact us 800-695-2919



Search Results

Show 25 results

Search:

- All
- Vendor Discounts Only
- Catalog Pricing Only

- Vendors
- Hill Country Outdoor Power[X]
- Price Range
- Show all prices
- Category
- None Selected
- Contract
- None selected

Search by Vendor

Browse Contracts

Resources

Vendor	Description
Narrow Results:	
<a href="#">Hill Country Outdoor Power</a>	20% Discount Off Exmark Pricelist for Zero Turn Mov Accessories
<a href="#">Hill Country Outdoor Power</a>	20% Discount Off Husqvarna Pricelist for Lawn & Ga Accessories

Extended Product Information

Reference Number:	373-11
Brand:	Various
Part Number:	Catalog
Unit Measure:	EA
Full Description:	20% Discount Off Husqvarna Pricelist for Lawn & G

<a href="#">Hill Country Outdoor Power</a>	20% Discount Off Exmark Pricelist for Walk Behind M Supplies & Accessories
<a href="#">Hill Country Outdoor Power</a>	0% Discount Off Bob Cat Pricelist for Walk Behind M Supplies & Accessories
<a href="#">Hill Country Outdoor Power</a>	20% Discount Off Stihl Pricelist for Hand Held Equipr Accessories
<a href="#">Hill Country Outdoor Power</a>	20% Discount Off www.partstree.com for Repair Part
<a href="#">Hill Country Outdoor Power</a>	15% Discount Off HCOP Pricelist for Repair Labor
<a href="#">Hill Country Outdoor Power</a>	28% Discount Off Cub Cadet Pricelist for Lawn & Ga Accessories
<a href="#">Hill Country Outdoor Power</a>	Toro, 06-119-T, Tpc Envelopes, 06119T
<a href="#">Hill Country Outdoor Power</a>	Toro, 06-150-T, Wesco Sarasota Envelo, 06150T
<a href="#">Hill Country Outdoor Power</a>	Toro, 06-152-T, Wesco Lake Mary Envel, 06152T
<a href="#">Hill Country Outdoor Power</a>	Toro, 080-00-T, Lit-Topdrsr 1800 2500, 08000T
<a href="#">Hill Country Outdoor Power</a>	Scag, 04020-01, Hex Nut 10-32, 0402001
<a href="#">Hill Country Outdoor Power</a>	Shindaiwa, 01201-04150, Screw, 0120104150
<a href="#">Hill Country Outdoor Power</a>	Shindaiwa, 01211-03120, Screw Sw, 0121103120
<a href="#">Hill Country Outdoor Power</a>	Shindaiwa, 01270-04123, Screw Tapping, 012700412



<a href="#">Hill Country Outdoor Power</a>	Scag, 04020-02, Hex Nut 1 4-20, 0402002
<a href="#">Hill Country Outdoor Power</a>	Scag, 04020-03, Hex Nut 5 16-18, 0402003
<a href="#">Hill Country Outdoor Power</a>	Scag, 04030-02, 1 4 Lkwr.489X.254X.06, 0403002
<a href="#">Hill Country Outdoor Power</a>	Scag, 04030-03, 5 16Lkwhr.586X.317X.0, 0403003
<a href="#">Hill Country Outdoor Power</a>	Scag, 04030-04, Lockwashe3 8, 0403004
<a href="#">Hill Country Outdoor Power</a>	Scag, 04031-01, Lockwasher 10 Ext To, 0403101
<a href="#">Hill Country Outdoor Power</a>	Scag, 04031-08, 1 4 Int Tooth Lockwas, 0403108
<a href="#">Hill Country Outdoor Power</a>	Scag, 04040-03, Flatwasher 1 4 .281, 0404003
<a href="#">Hill Country Outdoor Power</a>	Scag, 04040-04, Flatwasher 5 16, 0404004

Showing 1 to 25 of 1,000 entries

Contact us 800-695-2919

# Hill Country Outdoor Power



SALES • PARTS • SERVICE • RESIDENTIAL • COMMERCIAL

Invoice #335336  
P.O. #QUOTE

Email:

Phone: (512)974-1736

Bill to: 9741736

CITY OF AUSTIN FIRE OPERATION  
4201 ED BLUESEIN  
AUSTIN, TX 78721  
.BRIAN

Ship to:

CITY OF AUSTIN FIRE OPERATION  
4201 ED BLUESEIN  
AUSTIN, TX 78721  
.BRIAN

Quantity	Part Number	Part Description	Net	Subtotal
2	503627701	CONTROL	3.74	7.48
2	510115701	IGNITION MODULE	54.01	108.02
5	503775901	GASKET	3.05	15.25
4	544029702	MUFFLER	56.91	227.64
10	503200608	SCREW	1.41	14.10
10	725537055	SCREW MC6S 6X20	1.04	10.40
7	503818004	AIR FILTER	23.06	161.42
15	503220001	NUT M8 FLANGE	0.84	12.60
2	510115701	IGNITION MODULE	54.01	108.02
5	537208201	GASKET	2.69	13.45
10	503207320	SCREW	0.93	9.30
2	544199801	CARBURETOR	104.75	209.50
2	503766402	SCREEN	5.89	11.78
5	503218874	SCREW	1.09	5.45
5	537210303	VIBRATION ABSORBER	11.41	57.05
5	537210304	VIBRATION ABSORBER	13.73	68.65
2	537205201	CHOKE CONTROL	2.33	4.66
2	503894701	BUCKLE ORANGE	7.67	15.34
2	537385601	GASKET SET	16.18	32.36
10	503220001	NUT M8 FLANGE	0.84	8.40
4	537283401	SPRING	9.14	36.56
10	503443201	FUEL FILTER	3.38	33.80
2	506372720	BELT	17.03	34.06
5	506263402	AIR FILTER	22.25	111.25
3	503637602	AV SPRING HARD	14.71	44.13
8	506144301	SUPPORT	10.74	85.92
4	510115102	IGNITION MODULE	63.41	253.64
3	503787201	SPRING	11.25	33.75

Subtotal	\$ 5933.63
Shipping + Handling	\$ 0.00
Tax	\$ 0.00
Total	\$ 5933.63

# Hill Country Outdoor Power



**512.288.4282**

**SALES • PARTS • SERVICE • RESIDENTIAL • COMMERCIAL**

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Ship to:

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Quantity	Part Number	Part Description	Net	Subtotal
3	537047801	GASKET SET	3.34	10.02
3	503637503	VIBRATION ABSORBER	12.18	36.54
4	501691702	COMB.TOOL	7.74	30.96
5	503465901	SPRING	2.51	12.55
2	503869601	CHOKE CONTROL	2.39	4.78
2	503283208	CARBURETOR C3-EL18	45.47	90.94
2	501668401	REPAIR KIT DIAPHRAGM	4.53	9.06
10	537024002	AIR FILTER - NYLON Y	8.37	83.70
10	503218872	SCREW IHSCFT	1.16	11.60
2	544047001	IGNITION MODULE	67.17	134.34
8	503859901	STARTER SPRING	12.65	101.20
10	537024002	AIR FILTER - NYLON Y	8.37	83.70
3	503465901	SPRING	2.51	7.53
2	506450401	CARBURETOR	22.54	45.08
3	502080201	GASKET KIT	13.46	40.38
1	504591001	TANK	51.06	51.06
3	503898301	INSULATOR	11.86	35.58
3	544101201	ANTI VIBRATIONS ELEME	7.83	23.49
10	544111201	TANK CAP ASSY	4.87	48.70
10	544080803	AIR FILTER - FELT	6.15	61.50
10	532138971	42 HI-LIFT BLADE	8.50	85.00
5	532179748	SPRING	2.07	10.35
10	173984	SCREW.TH.D.ROLL	2.27	22.70
4	531300766	42 ,46 ,50 DECK V-BEL	25.87	103.48
4	140294	BELT.GD DRV 82	25.83	103.32
5	532169022	IDLER RETURN SPRING	2.07	10.35
2	532140845	PISTOL GRIP HANDLE	6.06	12.12
5	130968	DEFLECTOR.SHIELD	16.97	84.85

Subtotal	\$ 5933.63
Shipping + Handling	\$ 0.00
Tax	\$ 0.00
Total	\$ 5933.63

# Hill Country Outdoor Power



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Quantity	Part Number	Part Description	Net	Subtotal
5	532123713	SPRING TORSION	3.47	17.35
10	532418373	ADAPTER.BLADE.W KEY.2	5.62	56.20
12	532406712	21 BLADE	11.89	142.68
8	503220001	NUT M8 FLANGE	0.84	6.72
4	510115701	IGNITION MODULE	54.01	216.04
10	537205701	PROTECTOR	1.97	19.70
10	537213201	KNOB	5.58	55.80
8	537212602	GASKET KIT	10.53	84.24
3	575257402	CYLINDER ASSY	280.48	841.44
3	503637502	ANTIVIBE MOUNT	9.85	29.55
3	503218874	SCREW	1.09	3.27
3	537210303	VIBRATION ABSORBER	11.41	34.23
3	537210301	VIBRATION ABSORBER	11.17	33.51
5	503443201	FUEL FILTER	3.38	16.90
2	544030202	MUFFLER ASSY	57.25	114.50
20	503207320	SCREW	0.93	18.60
8	503894701	BUCKLE ORANGE	7.67	61.36
2	544199801	CARBURETOR	104.75	209.50
4	537385601	GASKET SET	16.18	64.72
5	501691701	COMBI TOOL	5.75	28.75
10	537205701	PROTECTOR	1.97	19.70
2	544908403	BELT MICRO V	19.76	39.52
2	506222703	THROTTLE TRIGGER	2.95	5.90
3	506255903	TANK CAP ASSY	8.66	25.98
3	544383102	SPRING	14.37	43.11
2	503454601	CONNECTOR	1.71	3.42
2	506236101	TANK VENT	10.21	20.42
2	510115603	IGNITION MODULE	56.23	112.46

Subtotal	\$	5933.63
Shipping + Handling	\$	0.00
Tax	\$	0.00
Total	\$	5933.63

# Hill Country Outdoor Power



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4201 ED BLUESEIN  
AUSTIN, TX 78721  
.BRIAN

Quantity	Part Number	Part Description	Net	Subtotal
4	506347002	AIR FILTER	34.22	136.88
2	544891402	CYLINDER COVER ASSY	27.84	55.68
2	506232011	CHOKE CONTROL	7.26	14.52
3	502445901	REPAIR KIT	40.46	121.38
2	502623201	CARBURETOR ASSY RWJ-3	82.52	165.04
5	506382601	TOOL	5.14	25.70
Buy Board Contract# 373-11				
			Subtotal	\$ 5933.63
			Shipping + Handling	\$ 0.00
			Tax	\$ 0.00
			Total	\$ 5933.63





P.O. Box 400  
Austin, Texas 78767-0400  
512-467-0222  
800-695-2919  
Fax: 800-211-5454  
[www.buyboard.com](http://www.buyboard.com)

May 25, 2011

**Sent Via E-mail: [buyboard@hillcountryoutdoor.com](mailto:buyboard@hillcountryoutdoor.com)**

Jim Dees  
Hill Country Outdoor Power  
6406 Burleson Rd., Suite 130  
Austin, TX 78744

**Proposal Name & Number:** Grounds Maintenance Equipment, Irrigation Parts, Supplies & Installation #373-11

Congratulations, your company has been successful on the above referenced proposal! This contract will be effective June 1, 2011.

To see the items your company has been awarded, please review the proposal tabulation #373-11 on the following website: [www.vendor.buyboard.com](http://www.vendor.buyboard.com). Only items marked as awarded to your company can be sold through the BuyBoard contract. In addition, on this website you will find the membership list which will provide you with the names of all entities with membership in our purchasing cooperative. **DO NOT LOGIN AT [www.vendor.buyboard.com](http://www.vendor.buyboard.com) TO RETREIVE INFORMATION.**

Attached to this letter you will find the following documents:

- Vendor Quick Reference Sheet
- Electronic Catalog Format Instructions

**Receipt of a purchase order directly from a Cooperative member is not within the guidelines of the coop.** Accepting orders directly from member entities may result in a violation of the State of Texas competitive bid statute and cancellation of the proposal award. Therefore, all orders must be processed through the Cooperative in order to comply. We request your assistance in immediately forwarding by fax (1-800-211-5454) to the cooperative any orders received directly from member entities. If by chance an order sent directly to you has been unintentionally processed, please fax it to the Cooperative (1-800-211-5454) and note it as **RECORD ONLY** to prevent duplication.

**Per proposal specifications, awarded vendors will have 60 days to submit their electronic catalog including pricing. If the electronic data is not provided within 60 days of notice of award, we reserve the right to inactivate any company's award information from the Buyboard until such time the electronic data is received.**

On behalf of the Texas Association of School Boards, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, please contact me at 512-467-0222, ext. 7154 or 1-800-695-2919.

Sincerely,

Melonie Perry  
Bid Administrator



The Texas Local Government Purchasing Cooperative is a joint project of the  
Texas Association of School Boards, Texas Municipal League, and Texas Association of Counties



## NOTICE OF PROPOSAL INVITATION AND YOUR AGREEMENT

**Proposal Name: Grounds Maintenance Equipment,  
Irrigation Parts, Supplies & Installation**

**Proposal Opening Date and Time:**  
March 16, 2011 @ 2:30 PM

**Proposal Number: 373-11**

**Location of Proposal Opening:**  
Texas Association of School Boards, Inc.  
BuyBoard Department  
12007 Research Blvd.  
Austin, TX 78759

**Contract Time Period: June 1, 2011 through  
May 31, 2012 with two possible one-year  
extensions**

**Anticipated Cooperative Board Meeting Date:**  
May, 2011

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The proposing company (referred to as "Proposer" in this Agreement) hereby acknowledges and agrees as follows:

1. The person signing this Agreement is duly authorized to enter into this contractual relationship on behalf of Proposer, and The Local Government Purchasing Cooperative ("Cooperative") can rely on a facsimile or imaged signature of such person as the original;
2. Proposer has carefully examined the above-referenced Notice of Proposal Invitation (referred to as "Proposal Invitation" in this Agreement and related documents), including the accompanying Proposal Forms (whether in printed or electronic form) and the General Terms and Conditions and Item Specifications associated with this Proposal Invitation;
3. By Proposer's response ("Proposal") to this Proposal Invitation, Proposer proposes to supply any products or services submitted in this Proposal at the prices quoted and in strict compliance with the Proposal Forms, General Terms and Conditions and Item Specifications associated with this Proposal Invitation, unless specific exceptions are noted in writing in this Proposal;
4. If the Cooperative accepts any part of this Proposal, Proposer will furnish all products or services awarded under this Proposal Invitation at the prices quoted and in strict compliance with the Proposal Forms, General Terms and Conditions and Item Specifications associated with this Proposal Invitation, unless specific exceptions are noted in writing in this Proposal;
5. Any and all exceptions to the General Terms and Conditions and Item Specifications associated with this Proposal Invitation have been noted in writing in this Proposal, and no other exceptions will be claimed;
6. If the Cooperative accepts any part of this Proposal, Proposer will satisfy the requirements identified in this Proposal Invitation related to (1) the submission of product information in electronic form for inclusion on the electronic catalog(s), (2) conducting business with Cooperative members and other eligible BuyBoard purchasers (collectively "Cooperative Members"), and (3) **payment of a service fee in the amount of 2% of the dollar amount of purchase orders generated from any contract awarded under this Proposal Invitation;**
7. It is the intent of the Cooperative to allow Cooperative Members to seek quotes through the BuyBoard from awarded Proposers to achieve quantity-based discounts;
8. Proposer's pricing to Cooperative Members will be the best offered by Proposer compared to similar customers;

9. If the Cooperative accepts any part of this Proposal, the award *may* be piggy-backed by another governmental entity, in which event Proposer will offer the awarded goods and services in accordance with the Proposal Forms and the Terms and Conditions and Item Specifications associated with this Proposal Invitation;
10. Awarded proposals will not be active on the BuyBoard until price sheets or catalogs are submitted in the proper format to be posted to the BuyBoard; and
11. The person(s) signing/certifying to the Proposal Forms submitted with this Proposal is duly authorized by the Proposer to do so.

**FORM A SIGNATURE**

HCOB, LLC PartsTree's.Com  
Name of Proposing Company

3/10/2011  
Date

6406 ~~1111~~ Bowleson Rd Ste 130  
Street Address

  
Signature of Authorized Company Official

Austin TX 78744  
City, State, Zip

Jim Dees  
Printed Name of Authorized Company Official

1 877-798-7278  
Telephone Number of Authorized Company Official

Store manager / outside sales  
Position or Title of Authorized Company Official

512-628-8502  
Fax Number of Authorized Company Official

  
Federal ID Number

**RETURN THIS EXECUTED FORM A AND EXECUTED FORMS B - M IN THE SEALED PROPOSAL PACKAGE SUBMITTED IN ACCORDANCE WITH PARAGRAPH A(1) (PROPOSAL PREPARATION AND SUBMISSION PROCEDURES) OF THE GENERAL TERMS AND CONDITIONS.**

For purposes of the Proposal Forms, the following definitions apply:

1. "You", "your", "I" or "my" means the proposing company or the authorized company official signing the form.
2. "Proposer" means the proposing company.
3. "Vendor" means a company to which the Cooperative awards a contract under this Proposal Notice.



## VENDOR PURCHASE ORDER, RFQ, AND INVOICE RECEIPT OPTIONS

To help us ensure you receive orders from Cooperative Members in a timely manner, please indicate below the method of order transmission that you would prefer. Please complete this form and return it with your Proposal. Orders will be available through one of two options:

Option 1: **Internet.** Vendors will need to have Internet access and at least one email address so that notification of new orders can be sent to the Internet contact when a new purchase order arrives. An information guide will be provided to those vendors who choose this option to assist them with retrieving their orders.

Option 2: **Fax.** Vendors will need to have a designated fax line available at all times to receive purchase orders.

Company: PARTS TREE / Hill Country Outdoor Power Contact Name: Tim Dees

Please choose only one of the following options for receipt of purchase orders:



I plan to use the Internet to retrieve purchase orders.

E-mail Address: BuyBoard@HillCountryOutdoor.com

Internet Contact: Tim Dees Phone: 512-288-4282

Alternate E-mail Address: Tim.Dees@HillCountryOutdoor.com

Alternate Internet Contact: Tim & co ed Phone: 512-288-4282



I plan to receive purchase orders via fax.

Fax Number: \_\_\_\_\_

Fax Contact: \_\_\_\_\_ Phone: \_\_\_\_\_

Please indicate the e-mail address for receipt of RFQ (Request for Quotes):

E-mail Address: BuyBoard@HillCountryOutdoor.com

Alternate E-mail Address: Tim.Dees@HillCountryOutdoor.com

Please indicate the address and contact for receipt of invoices:

As part of any contract arising from this Proposal, your company will be billed the two per cent (2%) service fee monthly. All invoices are sent via e-mail; therefore, an e-mail address is required. Please provide the following information regarding receipt of invoices that will be sent to your company for the fee:

Mailing address: 6800 Burleson Rd Bldg 310, Ste 250 Department: Accounting

City: Austin State: TX Zip Code: 78744

Contact Name: Jessica Poer Phone: 512-288-4282

Fax: 512-628-8502 Email Address: Jessica@HillCountryOutdoor.com



## FELONY CONVICTION DISCLOSURE STATEMENT


Subsection (a) of Section 44.034 of the Texas Education Code (Notification of Criminal History of Contractor) states "a person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony."

Section 44.034 further states in Subsection (b) that "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

- ☐ My company is a publicly-held corporation; therefore, this reporting requirement is not applicable.
- ☒ My company is not owned or operated by anyone who has been convicted of a felony.
- ☐ My company is owned or operated by the following individual(s) who has/have been convicted of a felony:
1. \_\_\_\_\_
  2. \_\_\_\_\_
  3. \_\_\_\_\_

I, the undersigned agent for the company named below, certify that the information concerning notification of felony conviction has been reviewed by me and the foregoing information is true and correct to the best of my knowledge.

HCOP LLC DBA Parts Trac.com  
Company Name

  
Signature of Authorized Company Official



## OUT OF STATE CERTIFICATION

As defined by Section 2252.001 of the Texas Government Code, a "nonresident proposer" means a proposer whose principal place of business is not in Texas, but excludes a contractor whose ultimate parent company or majority owner has its principal place of business in Texas.

☒ I certify that my company is a **"Resident Proposer"**:

HCOP DBA PARTS TREE .com  
Company Name

☐ I certify that my company qualifies as a **"Nonresident Proposer"**

(NOTE: You must furnish the following information: )

Indicate the following information for your **"Resident State"** (the state in which your principal place of business is located):

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Address

\_\_\_\_\_  
City

\_\_\_\_\_  
State

\_\_\_\_\_  
Zip Code

A. Does your "resident state" require proposers whose principal place of business is in Texas to underprice proposers whose resident state is the same as yours by a prescribed amount or percentage to receive a comparable contract?

☐ Yes  
☐ No

B. What is the prescribed amount or percentage? \$ \_\_\_\_\_ or \_\_\_\_\_ %

By signature below, I certify that the above is true and correct and that I am authorized by my company to make such certifications.

HCOP LLC DBA PARTS TREE .com  
Company Name

[Signature]  
Signature of Authorized Company Official



## HISTORICALLY UNDERUTILIZED BUSINESS (HUB) CERTIFICATION

Proposers that have been certified as Historically Underutilized Business (HUB) entities are encouraged to indicate their HUB status when responding to this Proposal Invitation. The electronic catalogs will indicate HUB certifications for vendors that properly indicate and document their HUB certification on this form.

☐ I certify that my company has been certified as a Historically Underutilized Business (HUB) in the following categories: (Please check all that apply)

☐ **Minority Owned Business**

☐ **Small Business**

☐ **Women Owned Business**

**Certificate Number:** \_\_\_\_\_

**Name of Certifying Agency:** \_\_\_\_\_

☒ My company has **NOT** been certified as a Historically Underutilized Business (HUB).

By signature below, I certify that the above is true and correct and that I am authorized by my company to make such certifications.

HCCP LLC DBA PARTSTREE.com  
Company Name

[Signature]  
Signature of Authorized Company Official



## DEVIATION & COMPLIANCE SIGNATURE FORM

If you intend to deviate from the General Terms and Conditions or Item Specifications listed in this Proposal Invitation, you must list all such deviations on this form, with complete and detailed conditions and information included or attached. The Cooperative will consider any deviations in its award decisions, and the Cooperative reserves the right to accept or reject any proposal based upon any deviations indicated below or in any attachments or inclusions.

In the absence of any deviation entry on this form, you assure the Cooperative that you will fully comply with the General Terms and Conditions, Item Specifications and all other information contained in this Proposal Invitation.

- ☐ No Deviations  
☒ Yes Deviations

List any deviations you are submitting below:

for Whole Woods  
freight to Destination will include a Fuel Surq charge of 30¢ dollars  
Per 60 miles of travel Round trip. Example Georgetown I.S.D 80 miles  
one way, 160 Round Trip = (80<sup>00</sup> fee)

### PLEASE PROVIDE THE FOLLOWING INFORMATION:

1. Delivery Terms: ☐ FOB Destination (freight included in price) ☒ FOB Shipping Point (deviation to specs)

2. Shipping Via: ☐ Common Carrier ☒ Company Truck ☐ Other:

4. Payment Terms: ☒ Net 30 days ☐ 1% in 10/Net 30 days ☐ Other:

5. Number of Days for Delivery: 5 ARO

6. Vendor Reference/Quote Number: \_\_\_\_\_

7. State your return policy:

With in 7 Days, Unit must be clean, undamaged, less than 1 Hour on  
units that Apply (Whole Woods) (See 2<sup>ND</sup> Page for Item #24 Parts)

8. Are electronic payments acceptable? ☒ Yes ☐ No

James D. Hill County Outdoor Power  
Company Name

James D. Hill  
Signature of Authorized Company Official





## DEVIATION & COMPLIANCE SIGNATURE FORM

If you intend to deviate from the General Terms and Conditions or Item Specifications listed in this Proposal Invitation, you must list all such deviations on this form, with complete and detailed conditions and information included or attached. The Cooperative will consider any deviations in its award decisions, and the Cooperative reserves the right to accept or reject any proposal based upon any deviations indicated below or in any attachments or inclusions.

In the absence of any deviation entry on this form, you assure the Cooperative that you will fully comply with the General Terms and Conditions, Item Specifications and all other information contained in this Proposal Invitation.

- ☐ No Deviations  
☒ Yes Deviations

List any deviations you are submitting below:

SEE ATTACHED SHEET. FOR PARTS  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

### PLEASE PROVIDE THE FOLLOWING INFORMATION:

1. Delivery Terms: ☐ FOB Destination (freight included in price) ☒ FOB Shipping Point (deviation to specs)

2. Shipping Via: ☒ Common Carrier ☐ Company Truck ☐ Other:  
UPS

4. Payment Terms: ☒ Net 30 days ☐ 1% in 10/Net 30 days ☐ Other:  
\_\_\_\_\_

5. Number of Days for Delivery: 10 ARO

6. Vendor Reference/Quote Number: \_\_\_\_\_

7. State your return policy:

SEE ATTACHED SHEET.  
\_\_\_\_\_  
\_\_\_\_\_

8. Are electronic payments acceptable? ☒ Yes ☐ No

HCOP LLC DBA PartsTree.com  
Company Name

[Signature]  
Signature of Authorized Company Official



## DEALERSHIP LISTINGS

If you have more than one location that will be servicing an award under this Proposal Invitation, please list each location below. If additional sheets are required, please duplicate this form as necessary.

HCOP, LLC dba PARTSTREE.COM  
Company Name  
6406 BURLESON RD., Ste 130  
Address  
AUSTIN TX 78744  
City State Zip  
1-877-798-7278 512-628-8502  
Phone Number Fax Number  
PENNY SHUIT  
Contact Person

HCOP, LLC dba Hill Country Outdoor Power  
Company Name  
12014 Hwy 290 W  
Address  
AUSTIN TX 78737  
City State Zip  
512-288-4282 512-288-7887  
Phone Number Fax Number  
Jim Dees  
Contact Person

for whole Goods



## REGIONAL SERVICE DESIGNATION

**Unless you designate otherwise on this form, you agree to service Cooperative Members statewide!**

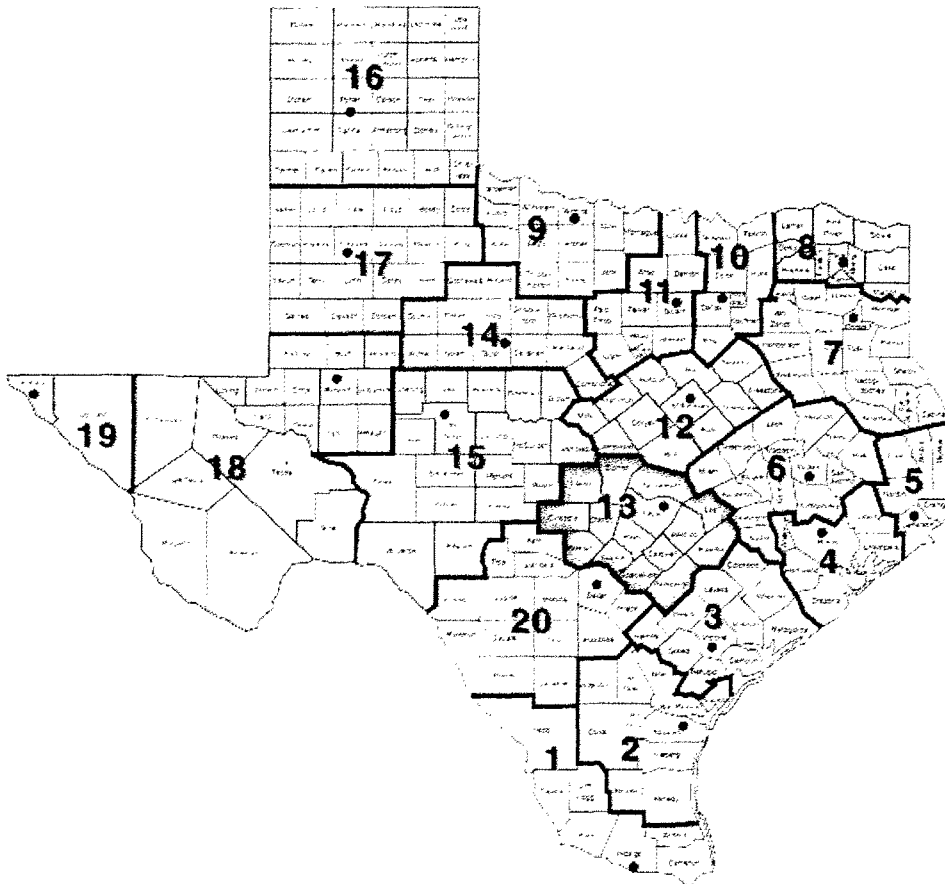
The Cooperative offers vendors the opportunity to service Cooperative Members statewide. If you do not plan to service all Members of the Cooperative statewide, you **MUST** indicate your intention by checking the specific regions you wish to service on the checklist on this form.

**Reminder:** The cost of freight should be included in the quoted price and you will service Members statewide or in the specific regions you have checked without any additional charge for freight. **If the quoted price does not include freight, or if you intend to charge additional freight for service to any region, you must specify and describe the freight terms as an exception to the terms and conditions on Form F (Deviation//Compliance Signature Form.)**

### Regional Education Service Centers

☐ I will service all Members of the Cooperative statewide.

If you are not going to service all Members of the Cooperative statewide, place an "X" in the boxes next to the regions you will service.



Region	Headquarters
<input type="checkbox"/> 1	Edinburg
<input type="checkbox"/> 2	Corpus Christi
<input type="checkbox"/> 3	Victoria
<input type="checkbox"/> 4	Houston
<input type="checkbox"/> 5	Beaumont
<input type="checkbox"/> 6	Huntsville
<input type="checkbox"/> 7	Kilgore
<input type="checkbox"/> 8	Mount Pleasant
<input type="checkbox"/> 9	Wichita Falls
<input type="checkbox"/> 10	Richardson
<input type="checkbox"/> 11	Fort Worth
<input checked="" type="checkbox"/> 12	Waco
<input type="checkbox"/> 13	Austin
<input type="checkbox"/> 14	Abilene
<input type="checkbox"/> 15	San Angelo
<input type="checkbox"/> 16	Amarillo
<input type="checkbox"/> 17	Lubbock
<input type="checkbox"/> 18	Midland
<input type="checkbox"/> 19	El Paso
<input type="checkbox"/> 20	San Antonio

Hill Country Outdoor Power  
Company Name

[Signature]  
Signature of Authorized Company Official



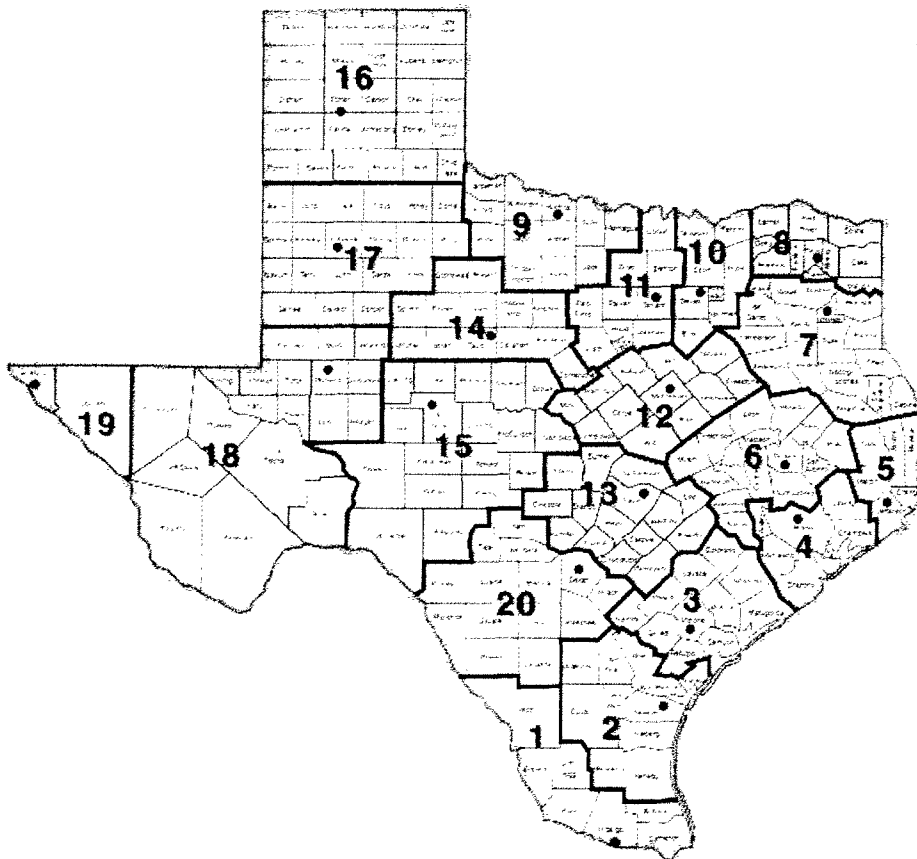
## REGIONAL SERVICE DESIGNATION

**Unless you designate otherwise on this form, you agree to service Cooperative Members statewide!**

The Cooperative offers vendors the opportunity to service Cooperative Members statewide. If you do not plan to service all Members of the Cooperative statewide, you **MUST** indicate your intention by checking the specific regions you wish to service on the checklist on this form.

**Reminder:** The cost of freight should be included in the quoted price and you will service Members statewide or in the specific regions you have checked without any additional charge for freight. **If the quoted price does not include freight, or if you intend to charge additional freight for service to any region, you must specify and describe the freight terms as an exception to the terms and conditions on Form F (Deviation//Compliance Signature Form.)**

### Regional Education Service Centers



☒ I will service all Members of the Cooperative statewide.  
**FOR PARTS! Item #2**  
If you are not going to service all Members of the Cooperative statewide, place an "X" in the boxes next to the regions you will service.

Region	Headquarters
<input type="checkbox"/> 1	Edinburg
<input type="checkbox"/> 2	Corpus Christi
<input type="checkbox"/> 3	Victoria
<input type="checkbox"/> 4	Houston
<input type="checkbox"/> 5	Beaumont
<input type="checkbox"/> 6	Huntsville
<input type="checkbox"/> 7	Kilgore
<input type="checkbox"/> 8	Mount Pleasant
<input type="checkbox"/> 9	Wichita Falls
<input type="checkbox"/> 10	Richardson
<input type="checkbox"/> 11	Fort Worth
<input type="checkbox"/> 12	Waco
<input type="checkbox"/> 13	Austin
<input type="checkbox"/> 14	Abilene
<input type="checkbox"/> 15	San Angelo
<input type="checkbox"/> 16	Amarillo
<input type="checkbox"/> 17	Lubbock
<input type="checkbox"/> 18	Midland
<input type="checkbox"/> 19	El Paso
<input type="checkbox"/> 20	San Antonio

HEOP DBA PartsTree.Com  
Company Name

[Signature]  
Signature of Authorized Company Official



## STATE SERVICE DESIGNATION

The Cooperative offers vendors the opportunity to service other governmental entities, including intergovernmental purchasing cooperatives such as the National Purchasing Cooperative, in the United States. If you do not wish to service the entire United States, you **MUST** indicate your intentions using the checklist on this form.

**Reminder:** You should cite exceptions to the terms and conditions on Form F (Deviation/Compliance Signature Form) to control additional freight in other states.

Check the states you wish to service:

- |  |   |
|--|---|
| <input type="checkbox"/> Alabama   | <input type="checkbox"/> Nebraska       |
| <input type="checkbox"/> Alaska  | <input type="checkbox"/> Nevada         |
| <input type="checkbox"/> Arizona   | <input type="checkbox"/> New Hampshire  |
| <input type="checkbox"/> Arkansas  | <input type="checkbox"/> New Jersey     |
| <input type="checkbox"/> California (Public Contract Code 20118 & 20652) | <input type="checkbox"/> New Mexico     |
| <input type="checkbox"/> Colorado  | <input type="checkbox"/> New York       |
| <input type="checkbox"/> Connecticut                                     | <input type="checkbox"/> North Carolina |
| <input type="checkbox"/> Delaware  | <input type="checkbox"/> North Dakota   |
| <input type="checkbox"/> District of Columbia                            | <input type="checkbox"/> Ohio           |
| <input type="checkbox"/> Florida   | <input type="checkbox"/> Oklahoma       |
| <input type="checkbox"/> Georgia   | <input type="checkbox"/> Oregon         |
| <input type="checkbox"/> Hawaii  | <input type="checkbox"/> Pennsylvania   |
| <input type="checkbox"/> Idaho   | <input type="checkbox"/> Rhode Island   |
| <input type="checkbox"/> Illinois  | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Indiana   | <input type="checkbox"/> South Dakota   |
| <input type="checkbox"/> Iowa  | <input type="checkbox"/> Tennessee      |
| <input type="checkbox"/> Kansas  | <input type="checkbox"/> Texas          |
| <input type="checkbox"/> Kentucky  | <input type="checkbox"/> Utah           |
| <input type="checkbox"/> Louisiana                                       | <input type="checkbox"/> Vermont        |
| <input type="checkbox"/> Maine   | <input type="checkbox"/> Virginia       |
| <input type="checkbox"/> Maryland  | <input type="checkbox"/> Washington     |
| <input type="checkbox"/> Massachusetts                                   | <input type="checkbox"/> West Virginia  |
| <input type="checkbox"/> Michigan  | <input type="checkbox"/> Wisconsin      |
| <input type="checkbox"/> Minnesota                                       | <input type="checkbox"/> Wyoming        |
| <input type="checkbox"/> Mississippi                                     |   |
| <input type="checkbox"/> Missouri  |   |
| <input type="checkbox"/> Montana   |   |

☒ I plan to service all states listed **FOR PARTS!, ITEM 24.**

This form will be used to ensure that you can service other governmental entities throughout the United States. Your signature below confirms that you understand your service commitments during the term of a contract awarded under this Proposal Invitation.

HCOP LLC DBA PARTS TREE.COM  
Company Name

[Signature]  
Signature of Authorized Company Official



In accordance with the Terms and Conditions associated with this Proposal Invitation, a contract awarded under this Proposal Invitation may be "piggy-backed" by another governmental entity. To be eligible and be considered for a piggy-back award by the National Purchasing Cooperative, an intergovernmental purchasing cooperative formed by certain public school districts outside of Texas, you must agree to and sign this form and include it in your Proposal.

#### **NATIONAL PURCHASING COOPERATIVE VENDOR AWARD AGREEMENT**

**Vendor Name:** HCCP, LLC DBA Parts Truck.com

**By signing this form, Proposer (referred to above and in this Agreement as "Vendor") agrees as follows:**

1. Vendor acknowledges that if The Local Government Purchasing Cooperative ("Texas Cooperative") awards Vendor a contract under Proposal Invitation No.373-11, (hereinafter "Underlying Award"), the National Purchasing Cooperative (a/k/a and hereinafter "National Cooperative") may (but is not required to) re-award or "piggy-back" on all or a portion of that Underlying Award ("Piggy-Back Award"). By signing this National Cooperative Vendor Award Agreement ("Agreement"), Vendor accepts and agrees to be bound by any such Piggy-Back Award as provided for herein.
2. In the event National Cooperative awards Vendor a Piggy-Back Award, the National Cooperative Administrator ("BuyBoard Administrator") will notify Vendor in writing of such Piggy-Back Award, which award shall commence on the effective date stated in the Notice and end on the expiration date of the Underlying Award, subject to annual renewals as authorized in writing by the BuyBoard Administrator. Vendor agrees that no further signature or other action is required of Vendor in order for the Piggy-Back Award and this Agreement to be binding upon Vendor.
3. Vendor agrees that it shall offer its goods and services to National Cooperative members at the same unit pricing and same general terms and conditions, subject to applicable state laws in the state of purchase, as required by the Underlying Award. However, nothing in this Agreement prevents Vendor from offering National Cooperative members better (i.e., lower) competitive pricing and more favorable terms and conditions than those in the Underlying Award. Vendor agrees that National Cooperative members, no matter where located within the United States, shall be accorded the same terms and conditions relative to freight/shipping that Vendor is required to give Texas Cooperative members pursuant to the Underlying Award. If freight/shipping charges are allowed in the Underlying Award, Vendor agrees to pass through only actual costs and disclose such charges to National Cooperative members upon request.
4. Vendor hereby agrees and confirms that it will serve those states it has designated on Form I (State Service Designation Form) of the Proposal Invitation referenced in paragraph I of this Agreement. Any changes to the states designated on Form I must be approved in writing by the BuyBoard Administrator.

5. Vendor agrees to pay National Cooperative a two percent (2%) service fee based on the amount of purchases generated from National Cooperative members through the Piggy-Back Award. Vendor shall remit payment to National Cooperative on such schedule as it specifies (which shall not be more often than monthly). Further, upon request, Vendor shall provide National Cooperative with copies of all purchase orders generated from National Cooperative members for purposes of reviewing and verifying purchase activity. Vendor further agrees that National Cooperative shall have the right, upon reasonable written notice, to review Vendor's records pertaining to purchases made by National Cooperative members in order to verify the accuracy of service fees.

6. Vendor agrees that the Underlying Award, including its General Terms and Conditions, are adopted by reference to the fullest extent such provisions can reasonably apply to the post-bid award phase. The rights and responsibilities that would ordinarily inure to the Texas Cooperative pursuant to the Underlying Award shall inure to National Cooperative; and, conversely, the rights and responsibilities that would ordinarily inure to Vendor in the Underlying Award shall inure to Vendor in this Agreement. Vendor recognizes and agrees that Vendor and National Cooperative are the only parties to this Agreement, and that nothing in this Agreement has application to other third parties, including the Texas Cooperative. In the event of conflict between this Agreement and the terms of the Underlying Award, the terms of this Agreement shall control, and then only to the extent necessary to reconcile the conflict.

7. This Agreement shall be governed and construed in accordance with the laws of the State of Rhode Island and venue for any dispute shall lie in the federal district court of Alexandria, Virginia.

8. Vendor acknowledges and agrees that the award of a Piggy-Back Award is within the sole discretion of the National Cooperative, and that this Agreement does not take effect unless and until the National Cooperative awards Vendor a Piggy-Back Award and the BuyBoard Administrator notifies Vendor in writing of such Piggy-Back Award as provided for herein.

WHEREFORE, by signing below Vendor agrees to the foregoing and warrants that it has the authority to enter into this Agreement.

*H/CO PLLC. DBA.*

Hill Country Outdoor Power  
Name of Company

3/10/2011  
Date

  
Signature of Authorized Company Official

Tim DEES  
Printed Name of Authorized Company Official



## CONTRACT & PRICE/DISCOUNT COMPARISON FORM

The Cooperative strives to provide its Members with the best services and products at the best prices available. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in your Proposal with prices/discounts offered to other governmental customers. Please respond to the following questions.

1. Provide the dollar value of sales to government entities at or based on an established catalog or market price during the previous 12-month period or the last fiscal year: \$ 420,000<sup>00</sup>. (The period of the 12 month period is Jan 10 / Jan 11). In the event that a dollar value is not an appropriate measure of the sales, provide and describe your own measure of the sales of the item(s). See ATTACHED for PARTS

2. Based on your written discounting policies, are the discounts which you offer the Cooperative equal to or better than your best price offered to any customer acquiring the same items regardless of quantity or terms and conditions?

YES ☒ NO ☐

3. Based on your written discounting policies, provide information as requested for other governmental customers. Provide the information in the chart below or in an equivalent format. Rows should be added to accommodate as many customers as required.

Purchasing Group	Discount	Quantity/Volume	FOB Term
1. Federal General Services Adm.			
2. TX Building & Procurement Comm.			
3. U.S. Communities Purchasing Alliance			
4. The Cooperative Purchasing Network			
5. Houston-Galveston Area Council			
6. Other:			

☒ MY COMPANY DOES NOT CURRENTLY HAVE ANY OF THE ABOVE OR SIMILAR TYPE CONTRACTS.

### CURRENT BUYBOARD VENDORS:

If you are a current BuyBoard vendor, indicate the discount for your current BuyBoard contract and the proposed discount in this Proposal. Explain any difference between your current and proposed discounts.

Current Discount 10% Proposed Discount: (20% - 28% Based on Brand)  
Explanation Different Vendors allow Different SPEC.  
Discounts to assist with Non-Profit See Attached Price List for Details

By signature below, I certify that the above is true and correct and that I am authorized by my company to make such certifications.

Hill Country Outdoor Power  
Company Name

[Signature]  
Signature of Authorized Company Official





## REFERENCE & PRICE/DISCOUNT INFORMATION

**PART I:** For your Proposal to be considered, you must supply a minimum of five (5) references, preferably governmental entities in Texas. Provide all of the following information including existing price/discounts you offer to each customer. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in your Proposal with prices/discounts you offer other governmental customers.

Entity Name	Contact	Phone#	Discount	Quantity/ Volume	FOB Term
1. _____					
2. _____					
3. _____					
4. _____					
5. _____					

Attach sheet(s) as necessary

Do any deviations from your written policies or standard governmental sales practices identified in the above chart ever result in better discounts (lower prices) than indicated? YES ☐ NO ☐. If YES, explain deviations: \_\_\_\_\_

**PART II:** For your Proposal to be considered, you must submit the marketing strategy you will use if the Cooperative accepts your Proposal or a portion thereof. (Example: how will you initially inform the Cooperative Members of your contract with the BuyBoard, and how will you continue to support the BuyBoard for the duration of the contract period?) (Attach additional pages if necessary.)

By signature below, I certify that the above is true and correct and that I am authorized by my company to make such certifications.

ALOP LLC DBA PartsTree.com  
Company Name

[Signature]  
Signature of Authorized Company Official

# Hill Country Outdoor Power



**SALES • PARTS • SERVICE • RESIDENTIAL • COMMERCIAL**

Texas BuyBoard  
Attn: Melonie Perry  
12007 Research Blvd.  
Austin, Texas 78759

March 16, 2011

Re: Proposal # 373-11

I want to thank you for the opportunity to bid for this contract. If we become a featured vendor on BuyBoard I understand we have an obligation to promote this contract to our customers. With our sales force, website and other sales and marketing tools we have in place, we will easily exceed this requirement regionally and nationally.

We are currently operating a regional outside sales force which regularly contacts state and local entities in Central Texas and maintains a steady relationship providing them with superior levels of service. Programs are in place to provide managed service parts and whole goods. This is all a part of our retail servicing-dealership that maintains sales and service for residential and commercial needs. We currently have 14 large clients we maintain and 100s of established commercial accounts. Hill Country Outdoor Power is prepared to provide similar superior levels of service to any additional customers in Central Texas accessing us through the BuyBoard.

Our entire staff exceeds 80 employees and includes a facility to market and sell parts on a national level. With our customer service center manning phones and parts distribution center operating 7 days a week, we are prepared to handle large volumes of customers nationwide with the highest levels of service in the industry. All of this is achievable with the complete support of our entire company and a comprehensive computer-based infrastructure using modern software and operations management processes.

I do hope you take this into consideration in making your decision. HCOP, LLC, DBA - Hill Country Outdoor Power and DBA- Partstree.com are looking forward to a long term relationship with you the BuyBoard staff and your customers. Please feel free to contact me with any questions or concerns you may have.

Sincerely,

Jim Dees  
Store Manager

**[www.hillcountryoutdoor.com](http://www.hillcountryoutdoor.com)**

**12014 Hwy 290W • Austin, TX 78737 • 512.288.4282 • Fax 512.288.7887**

## **Parts Sales History**

We sold approximately \$9,000,000 in outdoor power equipment parts in 2010 to all types of customers nationwide, including approximately \$500,000 in store sales and approximately 180,000 individual Internet/Phone orders. Approximately 12% of the Internet orders were shipped within the state of Texas for approximately \$1,000,000. The Internet business (Partstree.com) currently has 62 Texas entities that have Tax Exemption Forms on file, but I do not know the exact amount they purchased from us in 2010, or exactly which would be Buyboard members.



## REFERENCE & PRICE/DISCOUNT INFORMATION

**PART I:** For your Proposal to be considered, you must supply a minimum of five (5) references, preferably governmental entities in Texas. Provide all of the following information including existing price/discounts you offer to each customer. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in your Proposal with prices/discounts you offer other governmental customers.

Entity Name	Contact	Phone#	Discount	Quantity/ Volume	FOB Term
1. University of Texas	Luis YARRA	512-471-4895	20%	35,000 <sup>00</sup>	30 Day w/PO <sup>#</sup>
2. City of Austin	Daniel Trevino	512-496-1034	20%-28%	200,000	30 Day 3/PO <sup>#</sup>
3. Hays C.I.S.D	Chuck / Jim	512-268-2141	20%	6000	30 Day w/PO <sup>#</sup>
4. (ESD 6) Dripping Spring Fire	(Christi Glass)	512-894-0704	20%	4000	30 Day w/PO <sup>#</sup>
(ESD 8) Buda Fire Dept	(Clay Huckabee)	512-563-3112	20%	10000	30 Day w/PO <sup>#</sup>

Attach sheet(s) as necessary

Do any deviations from your written policies or standard governmental sales practices identified in the above chart ever result in better discounts (lower prices) than indicated? YES ☐ NO ☐. If YES, explain deviations: \_\_\_\_\_

Please See freight Deviation mileage Fuel Sur Charge

**PART II:** For your Proposal to be considered, you must submit the marketing strategy you will use if the Cooperative accepts your Proposal or a portion thereof. (Example: how will you initially inform the Cooperative Members of your contract with the BuyBoard, and how will you continue to support the BuyBoard for the duration of the contract period?) (Attach additional pages if necessary.)

By signature below, I certify that the above is true and correct and that I am authorized by my company to make such certifications.

Hill Country Outdoor Power  
Company Name

[Signature]  
Signature of Authorized Company Official



12007 Research Boulevard, Austin, Texas 78759-2439  
Phone: 800-695-2919 Fax: 800-211-5454

---

## 1. Forms Checklist

- ☒ Completed – Notice of Proposal Invitation and Your Agreement – Form A
- ☒ Completed – Vendor Purchase Order, RFQ, and Invoice Receipt Options – Form B
- ☒ Completed – Felony Convictions Disclosure Statement – Form C
- ☒ Completed – Out of State Certification – Form D
- ☒ Completed – Historically Underutilized Business (HUB) Certification - Form E
- ☒ Completed – Deviations/Compliance Signature Form – Form F
- ☒ Completed – Dealerships Listing – Form G
- ☒ Completed – Regional Service Designation – Form H
- ☒ Completed – State Service Designation – Form I
- ☒ Completed – National Purchasing Cooperative Vendor Award Agreement – Form J
- ☒ Completed – Contract and Price/Discount Comparison Form - Form K
- ☒ Completed – Reference and Price Discount Information – Form L
- ☒ Completed – Proposal Forms and Catalogs/Pricelists – Form M

Grounds Maintenance Equipment and Irrigation Parts, Supplies and Installation - Proposal #373-11

NOTE: CATALOG/PRICELIST MUST BE SUBMITTED WITH PROPOSAL RESPONSE!

Item No.	Short Description	Full Description	Discount Off Catalog or Pricelist	Catalog/Pricelist Name	Exceptions to Catalog Discount
		<b>Section I: Grounds Maintenance Equipment, Supplies &amp; Accessories</b>			
1	Golf & Turf Equipment, Supplies & Accessories	<b>Golf &amp; Turf Equipment &amp; Supplies</b> - Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories			
2	Tractors, Supplies & Accessories, 20 to 175 Engine HP	<b>Tractors &amp; Accessories, 20 to 175 Engine HP</b> -- Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories			
3	Lawn & Garden Tractors, Supplies & Accessories	<b>Lawn &amp; Garden Tractors, Supplies &amp; Accessories</b> -- Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories	Cub Cadet 28% (List) Husqvarna 20% off List	See Attach Price See ATTACH Price List	
4	Utility Vehicles, Supplies & Accessories	<b>Utility Vehicles, Supplies &amp; Accessories</b> -- Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories			
5	All Terrain Vehicles, Supplies & Accessories	<b>All Terrain Vehicles, Supplies &amp; Accessories</b> -- Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories			

Grounds Maintenance Equipment and Irrigation Parts, Supplies and Installation - Proposal #373-11

NOTE: CATALOG/PRICELIST MUST BE SUBMITTED WITH PROPOSAL RESPONSE!

Item No.	Short Description	Full Description	Discount Off Catalog or Pricelist	Catalog/Pricelist Name	Exceptions to Catalog Discount
6	Front Mowers, Supplies & Accessories	<b>Front Mowers, Supplies &amp; Accessories</b> -- Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories			
7	Wide Area Mowers & Equipment & Accessories	<b>Wide Area Mowers &amp; Equipment &amp; Accessories</b> -- Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories			
8	Cutters & Shredders, Supplies & Accessories	<b>Cutters &amp; Shredders, Supplies &amp; Accessories</b> -- Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories			
9	Zero Turn Mowers & Equipment & Accessories	<b>Zero Turn Mowers &amp; Equipment &amp; Accessories</b> -- Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories	Cub Cadet Exmark Toro	See ATTACHED Pricelist see ATTACHED Pricelist see ATTACHED Pricelist	follow Bid Pricemax column follow NATIONAL IPA Price
10	Walk Behind Mowers & Equipment, Supplies & Accessories	<b>Walk Behind Mowers &amp; Equipment, Supplies &amp; Accessories</b> -- Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories	Exmark TORO Bobcat	See ATTACHED Price List " " " " " "	Follow Bid Pricemax column follow Bid NATIONAL IPA Price Price Page to Be updated
11	Sprayers, Supplies & Accessories	<b>Sprayers, Supplies &amp; Accessories</b> -- Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories			

Grounds Maintenance Equipment and Irrigation Parts, Supplies and Installation - Proposal #373-11

NOTE: CATALOG/PRICELIST MUST BE SUBMITTED WITH PROPOSAL RESPONSE!

Item No.	Short Description	Full Description	Discount Off Catalog or Pricelist	Catalog/Pricelist Name	Exceptions to Catalog Discount
12	Scrapers, Supplies & Accessories	<b>Scrapers, Supplies &amp; Accessories</b> - Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories			
13	Hand Held Equipment, Supplies & Accessories	<b>Hand Held Equipment, Supplies &amp; Accessories</b> -- Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories	<i>Stihl 20% off</i>	<i>see ATTACHED</i>	<i>use Fleet Price Column</i>
14	Landscape & Turf Care Attachments	<b>Landscape &amp; Turf Care Attachments</b> -- Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories to be sold with equipment or separately			
15	Parking Lot/Sidewalk Sweepers, Supplies & Accessories	<b>Parking Lot/Sidewalk Sweepers, Supplies &amp; Accessories</b> -- Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories			
16	Turf Maintenance Sweepers & Equipment, Supplies & Accessories	<b>Turf Maintenance Sweepers &amp; Equipment, Supplies &amp; Accessories</b> -- Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories			



Grounds Maintenance Equipment and Irrigation Parts, Supplies and Installation - Proposal #373-11

NOTE: CATALOG/PRICELIST MUST BE SUBMITTED WITH PROPOSAL RESPONSE!

Item No.	Short Description	Full Description	Discount Off Catalog or Pricelist	Catalog/Pricelist Name	Exceptions to Catalog Discount
23	Nursery Products	<b>Nursery Products</b> -- Please state the discount off catalog/pricelist for the full line of products, supplies & accessories			
24	Repair Parts	<b>Repair Parts</b> - Please state the discount off catalog/pricelist for the full line of repair parts	20%	www.PARTStree.com / PARTS	See web site for MSRP Pricing Convert your Discount of 20% off MSRP (Display Price)
25	Repair Labor	<b>Repair Labor</b> - Please state the discount off catalog/pricelist for the full line of repair labor	Posted Labor for Shop Repairs 75 <sup>00</sup> Buy Board will Receive 15% Discount.	Buy Board Labor Rate 63.75	Warranty Items will fall under STD. Labor Rate Back to OEM.
26	All Other Types of Grounds Maintenance Equipment, Supplies & Accessories	<b>All Other Types of Grounds Maintenance Equipment, Supplies &amp; Accessories</b> -- Please state the discount off catalog/pricelist for the full line of equipment, supplies & accessories			
		<b>Section II: Irrigation Parts, Supplies &amp; Installation</b>	<b>Discount Off Catalog or Pricelist</b>	<b>Catalog/Pricelist Name</b>	<b>Exceptions to Catalog Discount</b>
27	Residential/Commercial Irrigation Controllers	<b>Residential/Commercial Irrigation Controllers</b> -- solid state, light commercial application, 12 to 48 station capability. State the Discount Off Catalog/Price List, various manufacturers			



P.O. Box 400  
Austin, Texas 78767-0400  
512-467-0222  
800-695-2919  
Fax: 800-211-5454  
[www.buyboard.com](http://www.buyboard.com)

May 2, 2012

**Sent Via E-mail to: [buyboard@hillcountryoutdoor.com](mailto:buyboard@hillcountryoutdoor.com)**

Jim Dees  
Hill Country Outdoor Power  
6406 Burleson Rd., Suite 130  
Austin TX 78744

**SUBJECT: Grounds Maintenance Equipment, Irrigation Parts, Supplies & Installation - Contract 373-11**

The Grounds Maintenance Equipment, Irrigation Parts, Supplies & Installation Proposal #373-11 submitted by your company will expire May 31, 2012. At this time, we are extending this proposal, in accordance with proposal documents, through May 31, 2013. All prices, discounts, terms, and conditions will remain the same. If you agree with the extension, there is nothing that you need to do. However, if you do not approve of this extension, you must notify me immediately via e-mail at [connie.burkett@tasb.org](mailto:connie.burkett@tasb.org).

**Reminder**, once a proposal is awarded, a vendor must generate a minimum of \$15,000 annually or may not have the right to retain its contract. Evaluations will be made on an annual basis on the renewal date of the contract and the Cooperative reserves the right to discontinue the vendor's contract at that time.

If you have questions or comments concerning this extension, please contact me as soon as possible at 800-695-2919. We appreciate your interest in The Local Government Purchasing Cooperative.

Sincerely,

A handwritten signature in black ink that reads "Connie W Burkett".

Connie W Burkett  
Contract Administrator



The Texas Local Government Purchasing Cooperative is a joint project of the  
Texas Association of School Boards, Texas Municipal League, and Texas Association of Counties