A U	S T	I N C	: I T	YCOUN	N C I L
AGENDA					
Recommendation for Council Action (Purchasing)					
Austin City Council		Item ID:	23358	Agenda Number	30.
Meeting Date: April		il 25, 2013			
Department:	Purchasing				
Subject					
Authorized award and execution of a sole source contract with SMITH PUMP COMPANY, INC., for the purchase of cellular telemetry units for the Austin Water Utility in a total contract amount of \$172,407.					
Amount and Source of Funding					
Funding is available in the Fiscal Year 2012-2013 Operating Budget for the Austin Water Utility.					
Fiscal Note					
There is no unanticipated fiscal impact. A fiscal note is not required.					
Purchasing Language:	Sole Source.				
Prior Council Action:					
For More Information:	Steve Aden, Purchasing Manager, 972-4040.				
Boards and Commission Action:	April 10, 2013 - Approved by the Water and Wastewater Commission on a 5-0 vote.				
Related Items:					
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority- Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation. Additional Backup Information				

This contract is for the purchase of one hundred and one OmniSite Crystal Ball cellular telemetry units to work in collaboration with eighteen units currently in operation at Austin Water Utility. These units will serve as a key part of the Utility's continuity of business plan and because they are cellular based, they act as back-up to the SCADA telemetry system. The units will be used at over 130 sites to monitor the operation of: lift stations, pump stations and remote treatment facilities.

Omnisite, the sole manufacturer of these products, sells exclusively through independent sales agents throughout North America. These sales agents are assigned an exclusive territory for its products. Smith Pump Company, Inc. is the sole source product supplier for OmniSite equipment in the State of Texas.