

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

23550

Agenda Number

39.

Meeting Date:

April 25, 2013

Department:

Purchasing

Subject

Authorize award and execution of a contract through the Texas Local Government Purchasing Cooperative (BuyBoard) with CALDWELL COUNTRY CHEVROLET for the purchase of 53 light-duty service vehicles in an amount not to exceed \$1,234,560 and PHILPOTT MOTORS, LTD for the purchase of 112 light-duty service vehicles in an amount not to exceed \$3,153,597.

Amount and Source of Funding

Funding in the amount of \$108,890 is available in the Fiscal Year 2012-2013 Capital Budget of the Aviation Department. Funding in the amount of \$30,000 is available in the Fiscal Year 2012-2013 Capital Budget of the Financial Services Department for Austin Fire Department. Funding in the amount of \$151,827 is available in the Fiscal Year 2012-2013 Operating Budget of the Austin Fire Department. Funding in the amount of \$21,047 is available in the Fiscal Year 2012-2013 Operating Budget of the Austin Convention Center. Funding in the amount of \$502,665 is available in the Fiscal Year 2012-2013 Capital Budget of the Austin Energy. Funding in the amount of \$186,010 is available in the Fiscal Year 2012-2013 Capital Budget of the Austin Water Utility. Funding in the amount of \$1,496,438 is available in the Fiscal Year 2012-2013 Vehicle Acquisition Fund. Funding in the amount of \$162,761 is available in the Fiscal Year 2012-2013 Operating Budget of the Code Compliance Department. Funding in the amount of \$891,366 is available in the Fiscal Year 2012-2013 Capital Budget of Austin Resource Recovery for Code Compliance Department; Funding in the amount of \$82,601 is available in the Fiscal Year 2012-2013 Capital Budget of the Austin Resource Recovery (ARR) Department for ARR vehicle purchases. Funding in the amount of \$31,257 is available in the Fiscal Year 2012-2013 Capital Budget of the Financial Services Department for Municipal Court. Funding in the amount of \$147,329 is available in the Fiscal Year 2012-2013 Operating Budget of the Public Works Department. Funding in the amount of \$150,658 is available in the Fiscal Year 2012-2013 Capital Budget of the Public Works Department. Funding in the amount of \$29,169 is available in the Fiscal Year 2012-2013 Capital Budget of the Watershed Protection Department. Funding in the amount of \$46,895 is available in the Fiscal Year 2012-2013 Capital Budget of the Parks and Recreation Department. Funding in the amount of \$154,369 is available in the Fiscal Year 2012-2013 Capital Budget of the Financial Services Department for Parks and Recreation Department. Funding in the amount of \$42,094 is available in the Fiscal Year 2012-2013 Capital Budget of the Transportation Department. Funding in the amount of \$42,094 is available in the Fiscal Year 2012-2013 Operating Budget of the Transportation Department. Funding in the amount of \$47,546 is available in the Fiscal Year 2012-2013 Capital Budget of the Financial Services Department for Health and Human Services Department. Funding in the amount of \$63,141 is available in the Fiscal Year 2012-2013 Capital Budget of the Financial Services Department for Planning Development and Review Department.

Fiscal Note	
A fiscal note is attached.	
Purchasing Language:	Cooperative Purchase.
Prior Council Action:	
For More Information:	Colleen Athey, Senior Buyer/974-2938
Boards and Commission Action:	April 15, 2013 - Approved by the Electric Utility Commission on a vote of 5-0-2 with Vice Chair Hadden and Commissioner Smaha abstaining. April 10, 2013 - Approved by the Water and Wastewater Commission on a vote of 5-0. April 10, 2013 - Unanimously approved by the Zero Waste Advisory Commission on a vote of 6-0. April 9, 2013 - Approved by the Austin Airport Advisory Commission on a vote of 4-0.
Related Items:	
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). There were no subcontracting opportunities identified; therefore, no goals were established for this contract.
Additional Backup Information	
<p>This contract is for the purchase of 68 new and 97 replacement vehicles to be distributed among Austin Energy, Austin Water Utility, Public Works Department, Parks and Recreation Department, Code Enforcement Department, Austin Police Department, Municipal Court, Austin Transportation Department, Fleet Services Department, Emergency Medical Services Department, Fire Department, Austin Resource Recovery Department, Health Department, Communication and Technology Management Department, Housing Trust and Agency, Planning and Development Review Department, Aviation Department, Convention Center and the Watershed Protection Department.</p> <p>Fleet Services and the Office of Sustainability have worked together to develop a vehicle purchasing process to progress towards our citywide objective of obtaining carbon neutrality by 2020. The purchasing criteria incorporate criteria pollutant and greenhouse gas emissions impact, available technologies on the market, physical demands on the vehicle, service application, and life-cycle cost. These criteria are applied to all vehicle purchase requests submitted to Fleet and the majority of the vehicles purchased in this request are alternative fueled or hybrid.</p> <p>All diesel vehicles purchased are powered with engines capable of operating on B20 biodiesel (20% biodiesel blended with 80% petro-diesel). The B20 biodiesel that the City of Austin currently purchases is TXLED compliant, ultra-low sulfur diesel, with the TCEQ approved KERN additive. A new technology vehicle operating on B20 produces at least 10% less particulate matter, at least 10% less carbon monoxide, and at least 10% less unburned hydrocarbons from running on petro-diesel, while also reducing life cycle greenhouse gas emission by at least 15%.</p> <p>One hundred and eighteen of these vehicles are flex fuel vehicles that are capable of operating on gasoline (typically 6-10% ethanol) up to E85 (85% ethanol blended with 15% gasoline). A new-technology flex fuel vehicle operating on E85 produces tailpipe NOx, carbon monoxide, and non-methane hydrocarbon levels no different from running on</p>	

gasoline while also reducing life cycle greenhouse gas emissions by at least 20%.

Fifteen of these vehicles are powered by hybrid-electric technology. These vehicles typically have improved fuel economy ranging from 5-75% over non-hybrid comparative vehicles. Improved fuel economy equals less fuel used which reduces cost and tailpipe criteria air pollutant and greenhouse gas emissions.

The vehicles in this RCA have been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office.

Departments reviewed the list of vehicles determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within the departments, and the proposed vehicles were reviewed by the Fleet Service Center Manager to ensure the specified vehicle is appropriate for the use.

All of the replacement vehicles have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each vehicle proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

This purchase includes the following light-duty vehicles:

Austin Energy

- 3 Equinox AWD – Replacement
- 1 Extended Cab Pickups 4 X 2 – New
- 2 Extended Cab Pickups 4 X 2 – Replacement
- 9 Extended Cab Pickups 4 X 4 – Replacement
- 1 Extended Cab Pickups 4 X 4 – New
- 2 Prius – Replacement

Austin Water Utility

- 1 Equinox FWD – Replacement
- 6 Extended Cab Pickups 4 X 2 – Replacement

Communication and Technology Management Department

- 1 C-Max Hybrid 5-Door Hatchback – New

Housing Trust and Agency

- 1 Extended Cab Pickups 4 X 2 – Replacement

Parks and Recreation

- 1 C-Max Hybrid 5-Door Hatchback – New
- 5 Extended Cab Pickups 4 X 2 – Replacement
- 4 Crew Cab Pickups 4 X 2 – New
- 2 Extended Cab Pickup, 4 X 4 – Replacement
- 3 Passenger Van (15 passengers) – Replacement
- 1 Equinox FWD- New
- 1 Prius – New

Public Works Department

4 Equinox FWD– New
5 Equinox - Replacement
1 Crew Cab 4 X 2 – New
1 Crew Cab 4 X 2 – Replacement
1 Extended Cab Pickups 4 X 2 – New

Watershed Protection Department

1 Extended Cab Pickup 4 X 4 – Replacement

Fleet Services Department

2 Extended Cab Pickups 4 X 2 – Replacement
1 Prius – Replacement

Fire Department

4 Crew Cab Pickup 4 X 4 – New
5 - Interceptor Sedan - Replacement
1 Tahoe 4 X 2 – Replacement

Health Department

1 Tahoe 4 X 4 – Replacement
2 Crew Cab Pickups 4 X 2 – New
1 Reg. Cab Pickup 4 X 2 – Replacement
1 Cargo Van – Replacement

Austin Police Department

1 Extended Cab Pickups 4 X 2 – Replacement
1 Ford Fusion Sedan – Replacement
4 Interceptor Sedans – Replacement
3 Tahoe 4 X 2 SUV – Replacement
3 Equinox - Replacement
2 Crew Cab Pickups 4 X 2 – Replacement
2 Crew Cab Pickups 4 X 4 – Replacement

Austin Resource Recovery Department

1 Extended Cab Pickup 4 X 2 – New
1 Extended Cab Pickup 4 X 4 - Replacement
1 Equinox FWD– New

Code Compliance

2 Extended Cab Pickup 4 X 2 – Replacement
27 Extended Cab Pickups 4 X 2 – New
2 Crew Cab Pickups 4 X 4 – New
1 Expedition 4 X 4 – New
1 Passenger Van (15 passengers) – New
1 Tahoe 4 X 2 – Replacement
3 Tahoe 4 X 2 – New
5 Equinox FWD - New

Municipal Court

1 Prius - Replacement

1 Extended Cab Pickup 4 X 2 – Replacement
1 Crew Cab Pickup 4 X 2 – New

Transportation Department

3 Equinox FWD – Replacement
1 Equinox FWD – New

Planning and Development Review Department

6 Equinox FWD – Replacement
3 Equinox FWD – New
3 Equinox AWD – Replacement
3 Extended Cab Pickup 4x2 - Replacement

Emergency Medical Services

2 Tahoe 4 X 2 – Replacement

Aviation Department

2 Equinox AWD – Replacement
1 Extended Cab Pickup 4 X 4 – Replacement
1 Prius – Replacement

Convention Center

1 Equinox FWD – New

The Purchasing Office conducted an analysis to determine that all of these contracts are the best value to the City. These contracts offered the lowest prices and are able to provide vehicles that fully meet the needs of the using departments.

Caldwell Country Chevrolet and Philpott Motors, Ltd. are contracted through BuyBoard to supply these types of light-duty vehicles to other public entities statewide as a result of a competitive bidding process. Utilizing the BuyBoard contracts provides for volume discount pricing as well as the earliest opportunity to place the City's vehicle orders.