A U	S T	I N C	I T	Y C O U !	N C I L		
AGENDA							
Recommendation for Council Action (Purchasing)							
Austin City Council		Item ID:	23681	Agenda Number	48.		
Meeting Date: Apri		il 25, 2013					
Department:	epartment: Purch			nasing			
Subject							
Authorize award and execution of a 36-month requirements service contract with NILFISK-ADVANCE, INC. to provide runway rubber removal services for the Aviation Department in an estimated amount not to exceed \$152,812, with three 12-month extension options in an estimated amount not to exceed \$50,937 per extension option, for a total estimated contract amount not to exceed \$305,625. Amount and Source of Funding							
Funding in the amount of \$25,468 is available in the Fiscal Year 2012-2013 Operating Budget of the Aviation Department. Funding for the remaining 30 months of the original contract period and the extension options is contingent upon available funding in future budgets.							
Fiscal Note							
There is no unanticipated fiscal impact. A fiscal note is not required.							
Purchasing Language:	Lowest bid received.						
Prior Council Action:							
For More Information:	Sai Purcell, Senior Buyer, 972-4016						
Boards and Commission Action:	April 9, 2013 - Approved by the Austin Airport Advisory Commission on a 4-0 vote.						
Related Items:							
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract. Additional Backup Information						

This contract will provide runway rubber removal services for the Austin-Bergstrom International Airport (ABIA) on an as-needed basis. Based on the number of jet aircraft landings on the ABIA runway, the Federal Aviation Administration Advisory Circular 150/5320-12C (LAWS) requires ABIA runway rubber removal services to be completed at a minimum of every six months. This service is required to maintain a minimum amount of friction on runway surfaces. Rubber build-up on the runways can create a public safety issue. As the air temperature rises, the rubber build-up will continue to increase and runway friction levels will decrease, thereby creating a safety hazard for arriving and departing aircrafts as runways become more slippery since friction levels drop. Regular removal of rubber deposits is vital to preserve proper braking performance and directional control for aircraft using the runways.

Service performed under this contract is required to comply with the Aviation Department Storm Water Pollution Prevention Plan. The contractor is required to follow best management practices to reduce the potential for pollutions associated with rubber removal operations that adversely impact storm water quality.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

BID TABULATION IFB PAX0041 Runway Rubber Removal 1 Line Item

Vendor	<u>Total Price</u>
Nilfisk-Advance, Inc. Atlanta, GA	\$50,937.50
Unicen Industries Bellevue, WA	\$76,447.00
Hi-Lite Markings, Inc. Adams Center, NY	\$77,425.00

A copy of complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FASD Purchasing Office website.

## PRICE ANALYSIS

- a. Adequate Competition.
- b. Eleven notices were sent. There are no known MBE/WBEs for this commodity code. Three bids were received.
- c. The pricing offered represents a 37.5% decrease (from \$.10 to \$.06 per square foot) from the last contract award in March 2012.

## APPROVAL JUSTIFICATION

- a. Lowest bid.
- b. The Purchasing Office concurs with the Aviation Department's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.