

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	24573	Agenda Number	58.
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Meeting Date:	May 23, 2013
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements service contract with AAA FIRE & SAFETY EQUIPMENT CO INC. for hydrostatic cylinder testing for the Austin Fire Department (AFD) in an estimated amount not to exceed \$61,644, with three 12-month extension options in an estimated amount not to exceed \$20,548 per extension option, for a total estimated contract amount not to exceed \$123,288.

Amount and Source of Funding

Funding in the amount of \$6,849 is available in the Fiscal Year 2012-2013 Operating Budget of the Austin Fire Department. Funding for the remaining 32 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid meeting specifications.
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Prior Council Action:	
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For More Information:	Colleen Knowlton, Senior Buyer, 974-2938
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Additional Backup Information

This contract will provide the AFD with hydrostatic cylinder testing of their self-contained breathing apparatus and scuba cylinders in accordance with standards set forth by the Compressed Gas Association. AAA Fire & Safety Equipment Co. Inc. will provide pick - up and delivery services, visual inspections, and computer operated hydrostatic tests.

Hydrostatic testing ensures the safety and integrity of a pressurized cylinder by checking for strength and leaks. AFD will require approximately 470 cylinders to be inspected annually.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

BID TABULATION

IFB No. CEA0065
Hydrostatic Cylinder Testing
(5 line items)

Vendor

AAA Fire & Safety Equipment Co Inc.
Austin, TX

Total Price

\$20,548.00

Hoyt Breathing Air Products
Quinlan, TX

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Firehouse Hydro & Service
Colleyville, TX

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* Hoyt Breathing Air Products was considered non-responsive since it did not offer a health care plan with optional family coverage to employees that would be directly assigned to the City's contract as required by the solicitation.

** Firehouse Hyrdo & Service was considered non-responsive since it did not submit documents as required by the solicitation.

A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. One hundred and six notices were sent. Three bids were received. There are no known MBE /WBEs for this commodity code.
- c. The pricing offered for hydrostatic cylinder testing represents a 193% increase from the last contract award in April 2011. This increase can primarily be attributed to the Austin Fire Department's technology and reporting requirement which specifies the cylinder testing to be computer operated and monitored. An analysis was conducted by the Purchasing Office and the rates proposed by the recommended Vendor are in line with what the market charges for this service. The previous Contractor ceased operating under the previous cost structure and closed their facility in 2012.

APPROVAL JUSTIFICATION

- a. Lowest bid meeting specifications received.
- b. The Purchasing Office concurs with the Austin Fire Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.