

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	24890	Agenda Number	25.
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Meeting Date:	June 20, 2013
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Department:	Purchasing
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## Subject

Authorize award and execution of a 60-month supply requirements contract with BASF CORPORATION, for the purchase of liquid emulsion polymer for the Austin Water Utility in an estimated amount not to exceed \$3,763,339, with three 12-month extension options in estimated amounts not to exceed \$869,236 for the first extension option, \$912,698 for the second extension option, and \$958,333 for the third extension option, for a total estimated contract amount not to exceed \$6,503,606.

## Amount and Source of Funding

Funding in the amount of \$250,889 is available in the Fiscal Year 2012–2013 Operating Budget of the Austin Water Utility. Funding for the remaining 56 months of the original contract period and extension options is contingent upon available funding in future budgets.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid received.
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Prior Council Action:	
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For More Information:	Steve Aden, Purchasing Manager, 972-4040.
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Boards and Commission Action:	June 12, 2013 – Approved by the Water and Wastewater Commission on a 6-0.
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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## Additional Backup Information

This contract is for the supply of liquid emulsion polymer for the Austin Water Utility (AWU) and will be ordered on an as needed basis. The polymer will be delivered to and used by the AWU, Hornsby Bend Biosolids Management Facility, which handles the treatment and reuse of all City bio-solids (sewage sludge) from the two major wastewater treatment plants and several small package plants around the City.

Polymer is used in the treatment process to dewater and thicken sludge at the facility. After the sludge has been properly treated, it is either spread over 1,200 acres of City-owned open land currently planted in Coastal Bermuda grass, land applied at an off-site location or it is composted and sold as Dillo Dirt. This is an environmentally safe method of removing sludge from the facility.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

**BID TABULATION**

**IFB No. STA1053**

**Liquid Emulsion Cationic Polymer for Sludge, Thickening and Dewatering**

<b><u>Item Description</u></b>	<b><u>BASF Corp. Suffolk, VA</u></b>	<b><u>Polydyne, Inc. Riceboro, GA</u></b>	<b><u>3F Chimica Americas, Inc. Charlotte, NC</u></b>
1. <b>Thickening Polymer</b> Unit Price/Pound	<b>\$0.84</b>	<b>\$0.87</b>	<b>\$0.95</b>
2. <b>Dewatering Polymer</b> Unit Price/Pound	<b>\$0.84</b>	<b>\$0.99</b>	<b>\$1.04</b>
<b>Total Award</b>	<b><u>\$681,069</u></b>		

**NOTE:** A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- Adequate competition.
- Thirty-one notices were issued. There are no known MBE or WBE firms available for this commodity. Three bids were received, with no response from MBE or WBE firms.
- The pricing offered represents a 2% decrease to the last contract award in April 2009.

**APPROVAL JUSTIFICATION**

- Lowest bidder. BASF Corporation is not the current provider of these products.
- The Purchasing Office concurs with Austin Water Utility's recommended award.
- Advertised in the Austin American-Statesman and Internet.