

A G E N D A



Recommendation for Council Action (Purchasing)

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| Austin City Council | Item ID: | 24891 | Agenda Number | 26. |
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| Meeting Date: | June 20, 2013 |
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| Department: | Purchasing |
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Subject

Authorize award and execution of a 24-month requirements supply agreement with WESTCOAST ROTOR, INC., for the purchase of Robbins and Myers progressive cavity pump repair parts for the Austin Water Utility in a estimated amount not to exceed \$300,000 with two 12-month extension options in an estimated amount not to exceed \$150,000 per extension option for a total estimated contract amount not to exceed \$600,000.

Amount and Source of Funding

: Funding in the amount of \$50,000 is available in the Fiscal Year 2012 – 2013 Operating Budget of the Austin Water Utility. Funding for the remaining 20 months of the initial contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

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| Purchasing Language: | Lowest bid received. |
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| Prior Council Action: | |
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| For More Information: | Stephen Aden, Purchasing Manager, 972-4040 |
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| Boards and Commission Action: | June 12, 2013 – Approved by the Water and Wastewater Commission on a 6-0 vote. |
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| Related Items: | |
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| MBE / WBE: | This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation. |
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Additional Backup Information

This 24-month contract with Westcoast Rotor, Inc. will provide repair parts for Robbins & Myers Progressive Cavity Pumps for the Austin Water Utility. The parts are needed for the pumps that pump sludge at two wastewater treatment plants. The parts will be delivered to and used at the Hornsby Bend Biosolids Facility and the Walnut Creek Wastewater Treatment Plant. Without these parts, the pumps would not be able to pump effectively.

MBE/WBE solicited: 0/1

MBE/WBE bid: 0/0

BID TABULATION
(20 Sample Line Items)
IFB NO. STA1058

| <u>VENDOR</u> | <u>TOTAL BID</u> | <u>DISCOUNT OFFERED</u> |
|--------------------------------------|-------------------------|--------------------------------|
| Westcoast Rotor, Inc. Gardena, CA | \$14,333.00 | -57% |
| NOV Monoflo Houston, TX | 14,556.80 | -20% |

PRICE ANALYSIS

- a. Adequate competition.
- b. Seventy-four notices were sent including one WBE. There were no MBE firms listed under this commodity. Two bids were received. There was one "No Bid" response.
- c. The pricing offered represents a 1% decrease from the last contract awarded in April 2009. The contractor is providing the City a 57% discount from the manufacturer's pricelist which is the same as the previous contract discount.
- d. Westcoast Rotor, Inc. is the current contract holder.

APPROVAL JUSTIFICATION

- a. Lowest bid.
- b. The Purchasing Office concurs with the Austin Water Utility's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.