

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

25463

Agenda Number

60.

Meeting Date:

June 27, 2013

Department:

Purchasing

Subject

Authorize award, negotiation, and execution of three 24- month requirements service contracts with ATLAS EFFICIENCY SOLUTION, LLC, POSITIVE ENERGY AND CLEARRESULT, or one of the other qualified offerors to RFP No. TVN0028, to provide comprehensive home energy assessments, load calculations, verification, inspections, quality control, and field training, in an amount not to exceed \$697,500 each and combined, with two 12-month extension options in an amount not to exceed \$348,750 each and combined per extension option, for a total contract amount not to exceed \$1,395,000 each and combined.

Amount and Source of Funding

Funding in the amount of \$116,250 is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy. Funding for the remaining 20 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:

Best evaluated proposals.

Prior Council Action:

For More Information:

Terry Nicholson, Sr. Buyer, 512-322-6586

Boards and Commission Action:

April 15, 2013 - Approved by the Electric Utility Commission on a vote of 7-0. April 16, 2013 - Approved by the Resource Management Commission on a vote of 4-0.

Related Items:

MBE / WBE:

This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

Additional Backup Information

This contract will provide Austin Energy (AE) with the required capacity to conduct Comprehensive Home Energy Modeling Assessments, Quality Control Inspections/Audits, Manual J, Verifications, Inspections, and field training for AE registered Home Performance with Energy Star® contractors and staff, required to support the Power Saver Residential Program. The three contractors will provide rotational services as required in support of the City of Austin's Climate Protection Plan which call for 800 MW of new savings through energy efficiency and conservation efforts by the year 2020.

Homes commonly have performance problems ranging from inflated energy consumption to poor thermal comfort and indoor air quality issues that many contractors fail to address and are consequently left unsolved. AE seeks to identify, validate claimed energy saving, incentive levels, elimination or addition of program offerings, in existing residential homes, by implementing building science, energy modeling, diagnostic testing, cooling/heat load calculations, quality control inspections, best practices, and energy efficient technologies. Through the expansion of the Power Saver Residential Program's *Home Performance with Energy Star®* offerings and the Energy Conservation Audit and Disclosure (ECAD) Ordinance, AE will provide local home performance contractors with building science best-practices, quality control inspection/audits, field training, how to properly analyze, perform and understand diagnostic testing results, heating and cooling load calculations, static pressure, to achieve Department of Energy's (DOE) Home Performance with Energy Star® sponsorship requirements.

An Austin Energy evaluation team with expertise in this area evaluated the proposals and unanimously chose these three proposals as the best to provide these services. Evaluation criteria used to evaluate the proposals included cost, experience, qualifications, references, capacity and local business presence. A standard rate for each activity will be negotiated between three Contractors upon Council approval and Quarterly reviews will be used to insure equal allocation of services between Contractors.

This request allows for the development of an agreement with three qualified offerors that Council selects. If the City is unsuccessful in negotiating satisfactory agreements with the selected offerors, negotiations will cease with those providers. Staff will return to Council so that Council may select other qualified offerors and authorize contract negotiations with those providers.

MBE/WBE solicited: 5/8

MBE/WBE bid: 0/0

PRICE ANALYSIS

- a. Adequate competition
- b. One hundred seventeen notices were sent including five MBEs and eight WBEs. Eight proposals were received, with no responses from the MBE/WBE's.

APPROVAL JUSTIFICATION

- a. Best evaluated proposals. This is the first purchase of its type; therefore, none of the recommended firms are current suppliers of these services.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised in on the Internet.