

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

25250

Agenda Number

28.

Meeting Date:

June 27, 2013

Department:

Purchasing

## Subject

Authorize award, negotiation, and execution of four 12-month requirements service contracts with ATLAS EFFICIENCY SOLUTIONS, LLC; ATS ENGINEERS, INSPECTORS, SURVEYORS; TEXAS GREEN VENTURES, LLC and FOX ENERGY SPECIALISTS, or one of the other qualified offerors to RFP No. TVN0029, to provide test-out energy audit services for Austin Energy, in an amount not to exceed \$150,000 each and combined, with one 12-month extension option in an amount not to exceed \$150,000 each and combined, for a total contract amount not to exceed \$300,000 each and combined.

## Amount and Source of Funding

Funding in the amount of \$25,000 is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy. Funding for the remaining nine months of the original contract period and extension option is contingent upon available funding in future budgets.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing  
Language:

Best evaluated proposals received.

Prior Council  
Action:For More  
Information:

Terry Nicholson, Sr. Buyer, 512-322-6586

Boards and  
Commission  
Action:

June 17, 2013 - Unanimously approved by the Electric Utility Commission on a 7-0 vote. June 18, 2013 – Unanimously approved by the Resource Management Commission on a 4-0 vote.

Related Items:

MBE / WBE:

This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

### **Additional Backup Information**

This contract will provide Austin Energy with additional capacity to perform on-site home energy efficiency final inspections for 600 homes a year for two years. The inspections will verify appropriate building tightness levels, carbon monoxide levels, and comprehensive air infiltration levels were attained as determined by the National Energy Audit Tool (NEAT) and the Manufactured Home Energy Audit (MHEA) systems, and all work has been completed to standards identified within the solicitation. The "Test-Out" final inspection performed on each home will determine that approved weatherization construction measures and improvements were completed correctly and ensure that a savings-to-investment ratio greater than or equal to one is achieved. The goal of this program is to increase the energy efficiency of the homes, increase the comfort level for inhabitants, reduce energy consumption, lower utility bills, and improve the health and safety of residents.

An Austin Energy evaluation team with expertise in this area evaluated the proposals and unanimously chose these four proposals as the best to provide these services. Evaluation criteria used to evaluate the proposals included cost, experience, qualifications, capacity and local business presence.

This request allows for the development of an agreement with four qualified offerors that Council selects. If the City is unsuccessful in negotiating satisfactory agreements with the selected offerors, negotiations will cease with those providers. Staff will return to Council so that Council may select other qualified offerors and authorize contract negotiations with those providers.

MBE/WBE solicited: 3/6

MBE/WBE bid: 0/0

### **PRICE ANALYSIS**

- a. Adequate competition.
- b. One hundred and seven notices were sent, including three MBEs and six WBEs. Eleven proposals were received, with no response from the MBE/WBEs.
- c. The pricing offered represents a 0% increase to the last contract awarded in February 2010.

### **APPROVAL JUSTIFICATION**

- a. Best evaluated proposals. Fox Energy Specialists were a provider on the previous contract for these services.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.